

CC 9 Business Finance

Year of Study:	2021 -2022
Course Code:	UCOCI05
Class:	S.Y.B.Com

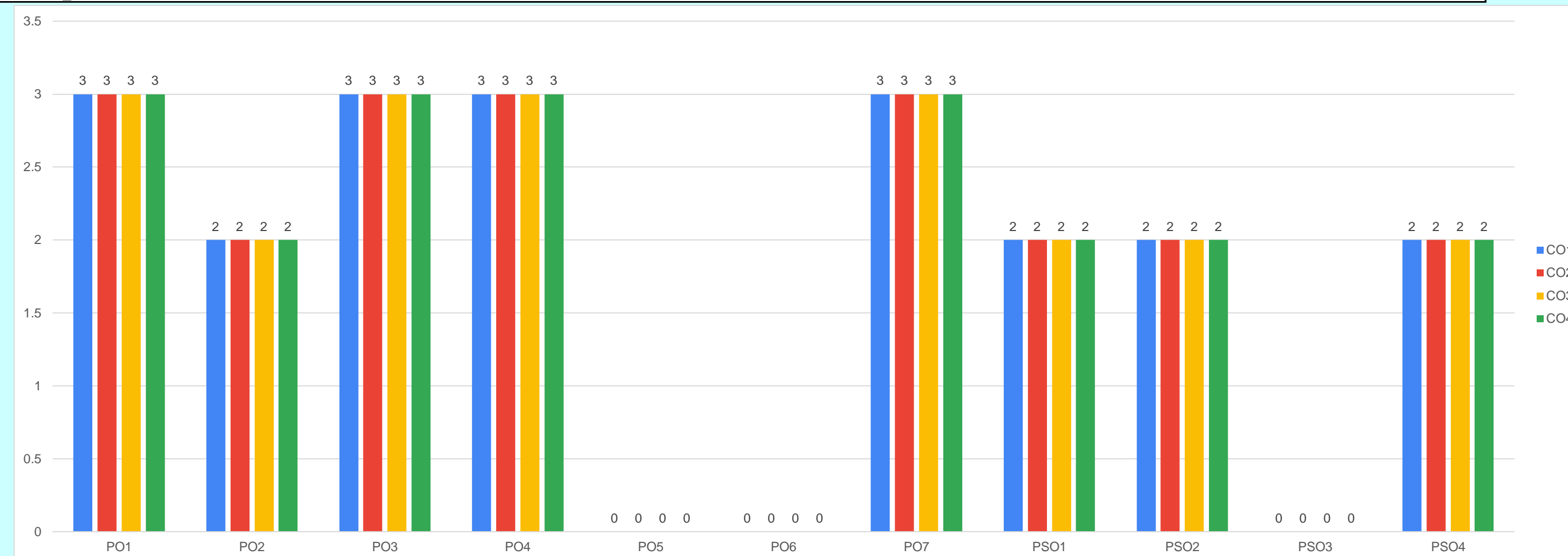
Program Name:	Commerce
Subject Name:	Business Finance
Faculty In-Charge:	Alroy A. S. Mascarenhas

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Analyse the role of Finance in an organisation and gain knowledge of financial planning.
CO2:	Differentiate between different types of capital and the sources of capital
CO3:	Describe the concept of capitalisation.
CO4:	Analyse the capital structure.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	2	2	0	2
CO2	3	2	3	3	0	0	3	2	2	0	2
CO3	3	2	3	3	0	0	3	2	2	0	2
CO4	3	2	3	3	0	0	3	2	2	0	2
	3	2	3	3	0	0	3	2	2	0	2



CC 10 Fundamentals of Cost Accounting

Year of Study:	2021 - 2022
Course Code:	UCOCI06
Class:	SY BCom

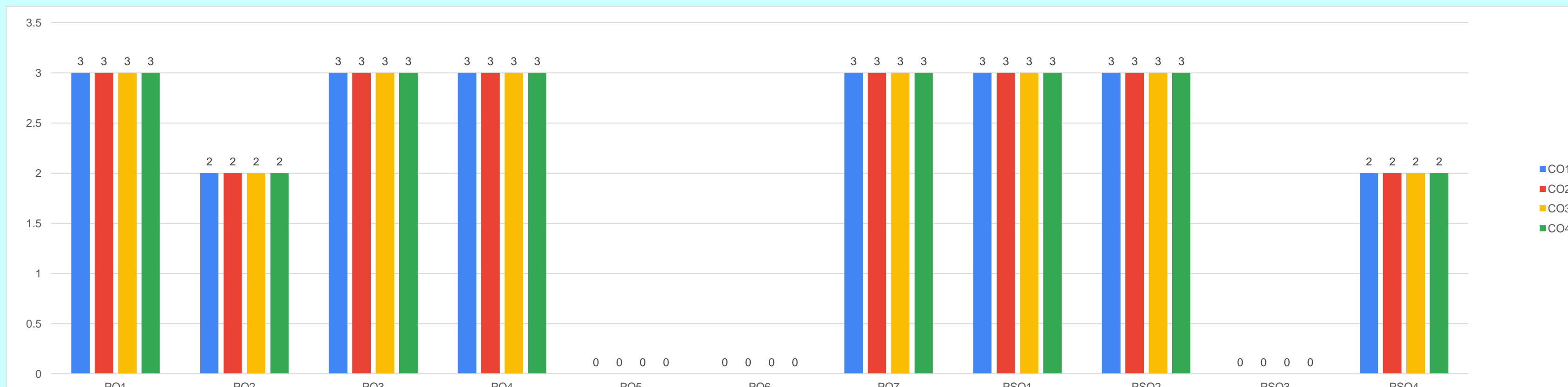
Program Name:	Commerce
Subject Name:	Fundamentals of Cost Accounting
Faculty In-Charge:	Dr. MARIA Fatima De Souza

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Explain the various concepts in Cost Accounting and classify the various types of Cost.
CO2:	Prepare Cost Sheet and Estimated Cost Sheet.
CO3:	Solve problems on Contract Costing.
CO4:	Solve problems on Process Costing.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	3	3	0	2
CO2	3	2	3	3	0	0	3	3	3	0	2
CO3	3	2	3	3	0	0	3	3	3	0	2
CO4	3	2	3	3	0	0	3	3	3	0	2
	3	2	3	3	0	0	3	3	3	0	2



CC 11 Entrepreneurship Development

Year of Study:	2021-2022
Course Code:	UCOCI07
Class:	SYBCOM

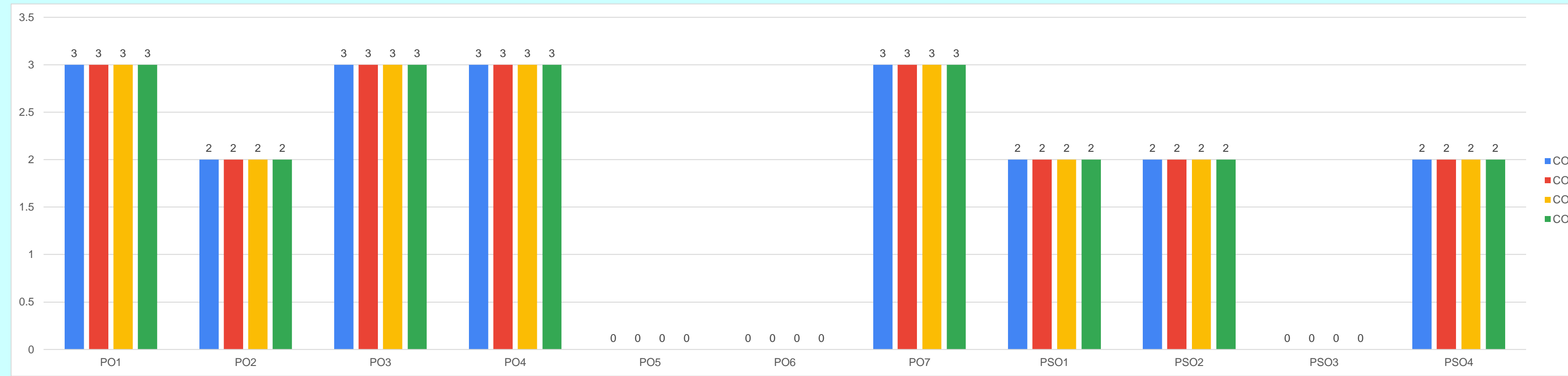
Program Name:	Bachelor of Commerec
Subject Name:	Entrepreneurship Development
Faculty In-Charge:	Ms. Riva Rifinha Paes

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Describe entrepreneurships, theories, qualities, skills, functions and types of entrepreneurs.
CO2:	Explain the environmental scanning and marketing research techniques.
CO3:	Outline and determine the stages in project formulation.
CO4:	Identify the different aspects of innovation in entrepreneurship.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	2	2	0	2
CO2	3	2	3	3	0	0	3	2	2	0	2
CO3	3	2	3	3	0	0	3	2	2	0	2
CO4	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



SEC 1 New Venture Planning

Year of Study:	2021-2022
Course Code:	UCOSI01
Class:	SYBCOM

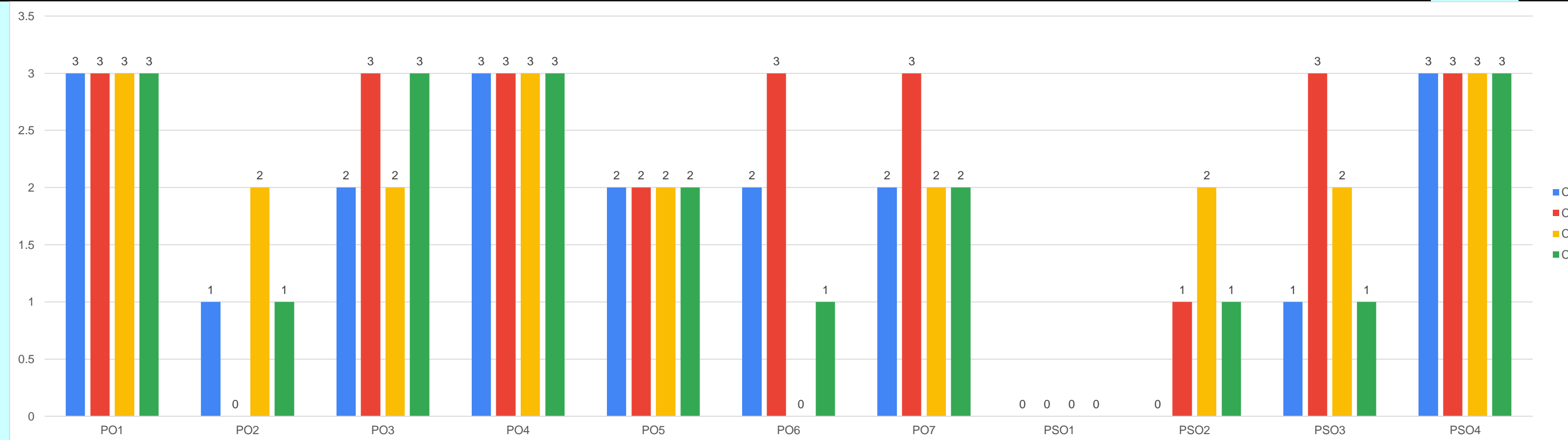
Program Name:	BCOM
Subject Name:	NEW VENTURE PLANNING
Faculty In-Charge:	JONLEN DESA

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Identify the various pathways to start a new venture.
CO2:	Differentiate between different forms of business organizations and the legislations
CO3:	Describe the concept and stages of venture capital financing and the different sources offinance
CO4:	Analyse the elements of a business plan and how to prepare a business plan.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	2	3	2	2	2	0	0	1	3
CO2	3	0	3	3	2	3	3	0	1	3	3
CO3	3	2	2	3	2	0	2	0	2	2	3
CO4	3	1	3	3	2	1	2	0	1	1	3
	3.00	1.33	2.50	3.00	2.00	2.00	2.25	0	1.33	1.75	3.00



SEC 1 Business Law

Year of Study:	2021-2022
Course Code:	UCLSI01
Class:	SYB.Com

Program Name:	BACHELOR OF COMMERCE
Subject Name:	BUSINESS LAWS (SEC 1)
Faculty In-Charge:	PRAJAKTA LOLAYEKAR

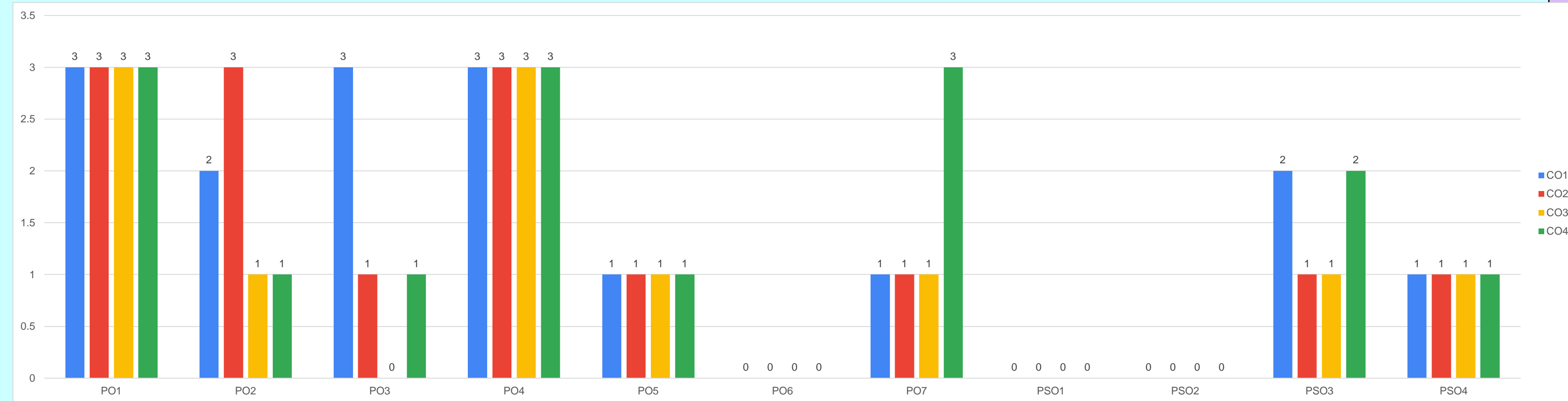
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Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Analyse the pr-rpse and utility of contract clauses, the impact of legal events on the effectiveness of contracts and the application of relevant legislation to contracts.
CO2:	Appreciate the ethical dimensions of the role of Lawyers, Arbitrators, and the functioning of law and legal systems.
CO3:	Distinguish different forms/kinds of negotiable instrument and enumerate and explain the requisites of negotiability.
CO4:	Create, design and formulate legal approaches to addressing and/or resolving specific issues relevant to the key basic areas of business law.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	1	0	1	0	0	2	1
CO2	3	3	1	3	1	0	1	0	0	1	1
CO3	3	1	0	3	1	0	1	0	0	1	1
CO4	3	1	1	3	1	0	3	0	0	2	1
	3.00	1.75	1.67	3.00	1.00	0	1.50	0	0	1.50	1.00



SEC 1 Computer Applications for Business I

Year of Study:	2021-2022
Course Code:	UCCSI01
Class:	SYBCOM

Program Name:	BACHELOR OF COMMERCE
Subject Name:	Computer Applications for Business I
Faculty In-Charge:	DR. KISSAN GAUNS DESSAI

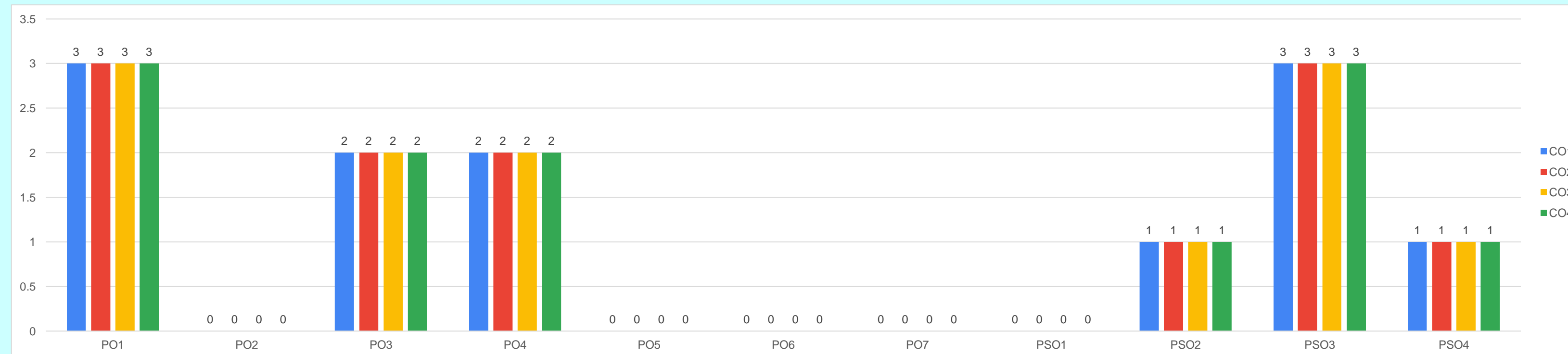
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Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Discuss the concepts of Data processing and analysis and forecasting.
CO2:	Use the key features of spreadsheet software such as excel in business applications.
CO3:	concepts and apply those concepts in in business applications such as accounting, Inventory, HRM and for
CO4:	Examine the processes needed to develop, report, and analyse business data.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	0	2	2	0	0	0	0	1	3	1
CO2	3	0	2	2	0	0	0	0	1	3	1
CO3	3	0	2	2	0	0	0	0	1	3	1
CO4	3	0	2	2	0	0	0	0	1	3	1
	3	0	2	2	0	0	0	0	1	3	1



GE 3 Business Statistics I

Year of Study:	2021-2022
Course Code:	UCAG101
Class:	Second Year B. Com

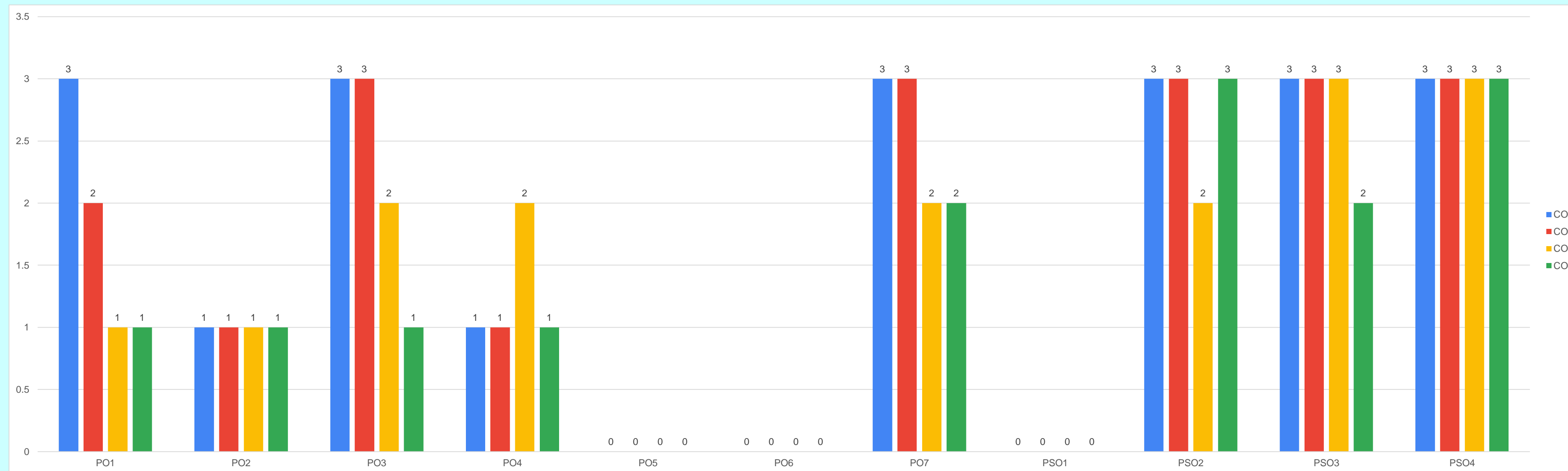
Program Name:	Bachelor of Commerce
Subject Name:	Business Statistics I
Faculty In-Charge:	Miguel Antonio P. Costa Martins

Number of Course outcomes: 4

No coorelation = 0
 Slight coorelation = 1
 Moderate coorelation = 2
 Maximum coorelation = 3

CO1:	Understand the basic concepts of Statistics – difference between sample and population, variates, parameters and statistic. Gain knowledge in the methods of collection of primary and secondary data, classification and frequency distribution of data and questionnaire design. Develop the expertise in representing a given set of data in the form of diagrams and graphs.
CO2:	Compute the various measures of central tendency like Median, Harmonic Mean, Quartiles, Deciles and Percentiles using appropriate formulae. Also calculate various measures of dispersion using the relevant formulae and finding the measures of Skewness using Karl Pearson’s and Bowley’s formulae, confirming the extent of Skewness for some given data.
CO3:	Calculate the various types of Index numbers using standard methods by Laspeyre, Paasche and Fisher. Also compute the cost of living Index number which helps understand the impact on the income of the employees in general.
CO4:	Identify the various components and models of time series, measure and estimate the trend values for a given time series using Linear and Non Linear Methods.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	3	1	0	0	3	0	3	3	3
CO2	2	1	3	1	0	0	3	0	3	3	3
CO3	1	1	2	2	0	0	2	0	2	3	3
CO4	1	1	1	1	0	0	2	0	3	2	3
	1.75	1.00	2.25	1.25	0	0	2.50	0	2.75	2.75	3.00



GE 3 Retail Management

Year of Study:	2021 - 2022
Course Code:	UCOG124
Class:	S. Y. B. Com

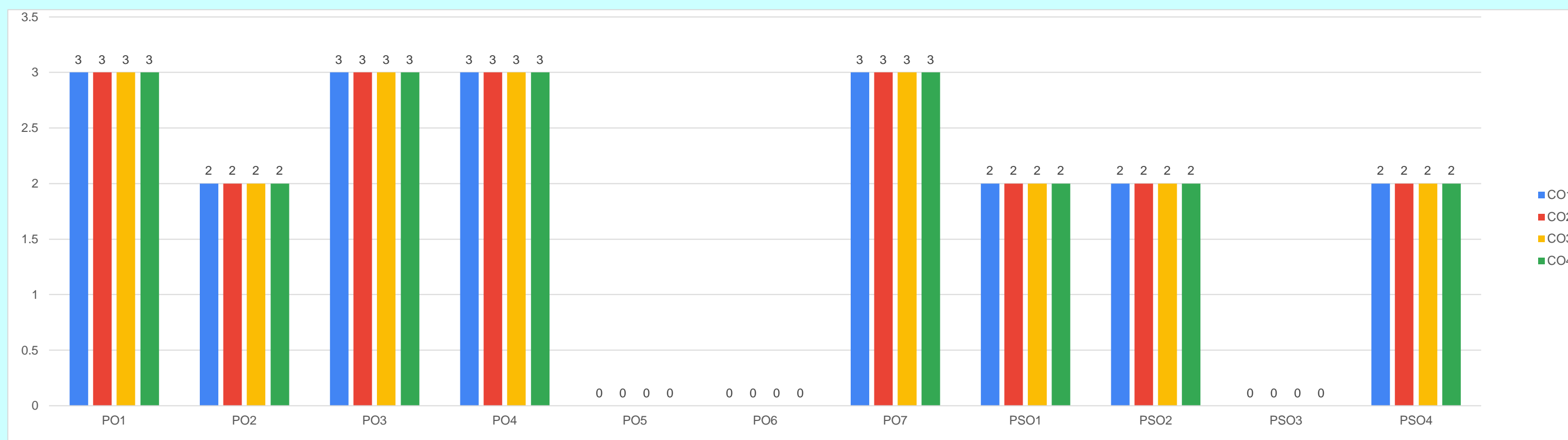
Program Name:	Commerce
Subject Name:	Retail Management
Faculty In-Charge:	JONLEN DESA

Number of Course outcomes: 4

No correlation = 0
Slight correlation = 1
Moderate correlation = 2
Maximum correlation = 3

Course Outcome	
CO1:	Explain the major retail decisions pertaining to the elements of the marketing mix.
CO2:	Describe the various aspects of the retail shopper and the customer decision making process.
CO3:	Appraise the importance of service in retailing.
CO4:	Examine the process for implementing the retail strategy.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	2	2	0	2
CO2	3	2	3	3	0	0	3	2	2	0	2
CO3	3	2	3	3	0	0	3	2	2	0	2
CO4	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



GE 3 Business Environment I

Year of Study:	2021-2022
Course Code:	UCOG121
Class:	S.Y.B.COM

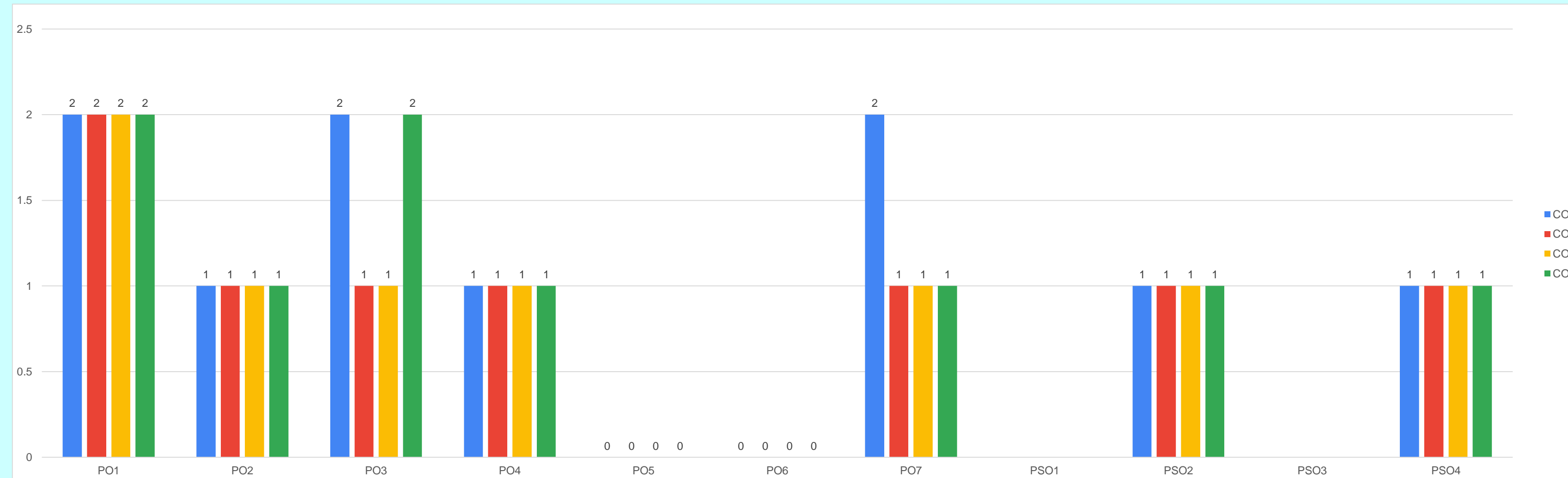
Program Name:	Bachelor of Commerce
Subject Name:	Business Environment I
Faculty In-Charge:	Ms. Riva Ritinha Paes

Number of Course outcomes: 4

No correlation = 0
Slight correlation = 1
Moderate correlation = 2
Maximum correlation = 3

Course Outcome	
CO1:	List the components of business environment.
CO2:	Appraise the impact of socio cultural and demographic environment on business
CO3:	Identify the impact of natural and technological environment on business.
CO4:	Analyse the role of the government in monitoring of business.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	2	1	2	1	0	0	2		1		1
CO2	2	1	1	1	0	0	1		1		1
CO3	2	1	1	1	0	0	1		1		1
CO4	2	1	2	1	0	0	1		1		1
	2.00	1.00	1.50	1.00	0	0	1.25	0	1.00	0	1.00



GE 3 Business Communication

Year of Study:	2021-2022
Course Code:	UCNG101
Class:	SYBCom

Program Name:	Bachelor of Commerce
Subject Name:	Business Communication
Faculty In-Charge:	Dr. Monica Madhuchandrika Patil

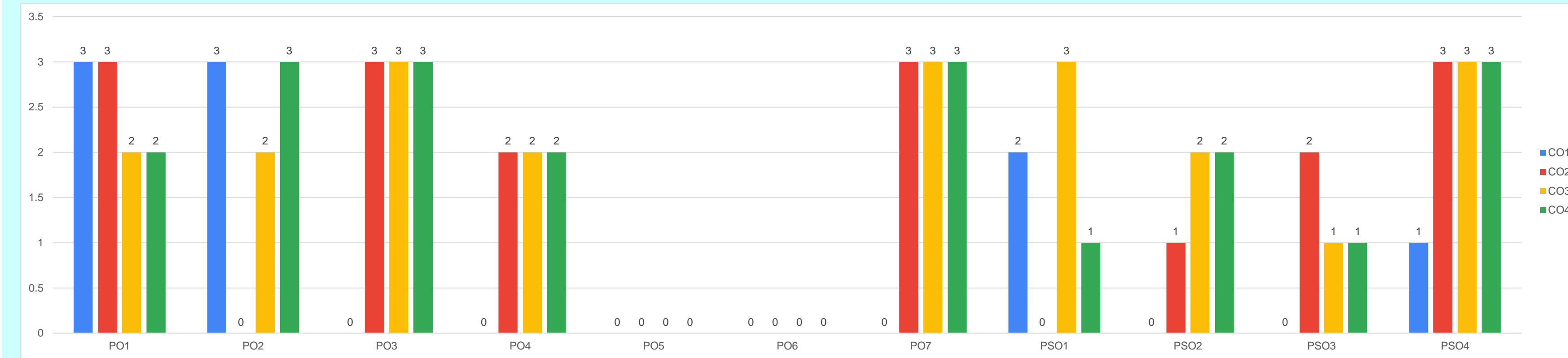
No correlation = 0
Slight correlation = 1
Moderate correlation = 2
Maximum correlation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Identify with the nature, function and social relevance of RTI, recognize the Constitutional rights and use their communication skills for the betterment of society
CO2:	Understand the importance of Reports in official communication, learn to plan, organise and Structure a Report
CO3:	Use persuasive and professional language in writing, and manage to write effectively for the purpose of business
CO4:	Use writing to communicate confidently in business and public situations

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	3	0	0	0	0	0	2	0	0	1
CO2	3	0	3	2	0	0	3	0	1	2	3
CO3	2	2	3	2	0	0	3	3	2	1	3
CO4	2	3	3	2	0	0	3	1	2	1	3
	2.50	2.67	3.00	2.00	0	0	3.00	2.00	1.67	1.33	2.50



GE 4 Economics of Resources

Year of Study:	2021-2022
Course Code:	UCEG101
Class:	SYBCOM A and B

Program Name:	BCOM
Subject Name:	Economics of Resources
Faculty In-Charge:	Ms. Anagha Kamat

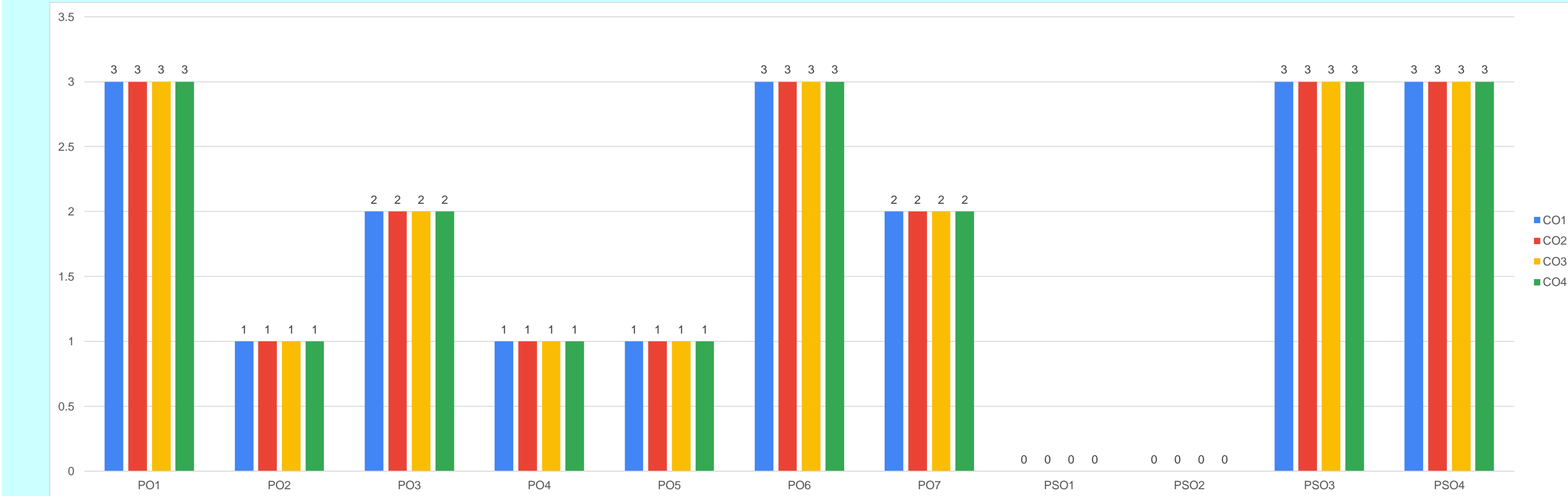
No correlation = 0
Slight correlation = 1
Moderate correlation = 2
Maximum correlation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Describe the concepts and issues in Environmental Economics.
CO2:	Explain the different types of resources and the concept of sustainable development.
CO3:	Discuss the concept of economics of water and energy.
CO4:	Illustrate the significance of Human Resource Development.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	2	1	1	3	2	0	0	3	3
CO2	3	1	2	1	1	3	2	0	0	3	3
CO3	3	1	2	1	1	3	2	0	0	3	3
CO4	3	1	2	1	1	3	2	0	0	3	3
	3	1	2	1	1	3	2	0	0	3	3



GE 4 Training and Development

Year of Study:	2022-23
Course Code:	UCOG131
Class:	S.Y.B.COM

Program Name:	B.COM
Subject Name:	GE 4 Training and Development
Faculty In-Charge:	MS. RUPALI V. SANGODKAR

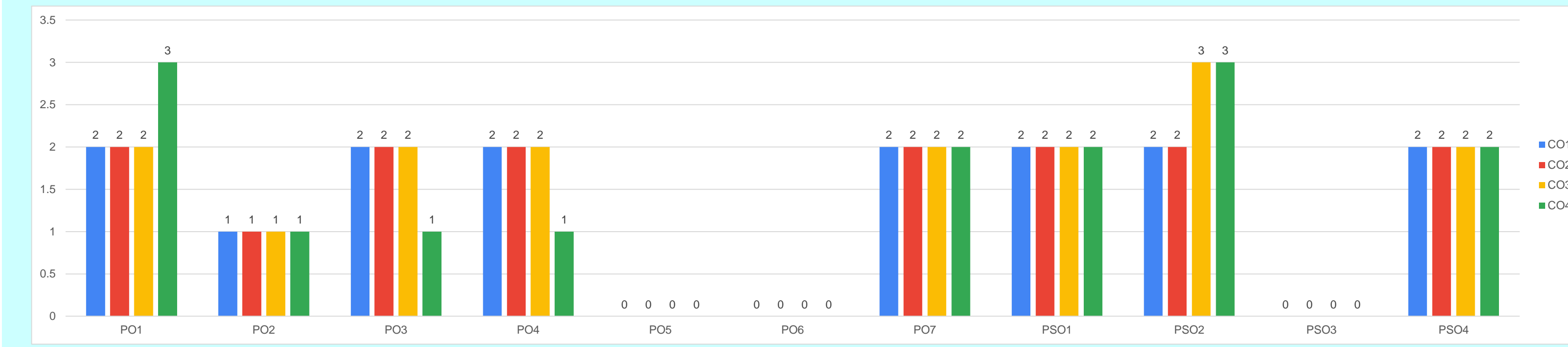
Number of Course outcomes: 4

Course Outcome

CO1:	Explain the concepts of Training and Learning.
CO2:	Identify Training and Development needs and highlight importance of Cuniculum development.
CO3:	Describe and categorize different training methods.
CO4:	Measure and evaluate the training and development process and analyze the emerging pattern of training and development in India.

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	2	1	2	2	0	0	2	2	2	0	2
CO2	2	1	2	2	0	0	2	2	2	0	2
CO3	2	1	2	2	0	0	2	2	3	0	2
CO4	3	1	1	1	0	0	2	2	3	0	2
	2.25	1	1.75	1.75	0	0	2	2	2.5	0	2



GE 4 Consumer Behavior

Year of Study:	2021-2022
Course Code:	UCOG132
Class:	S.Y.B.COM

Program Name:	B.COM
Subject Name:	GE 4 Consumer Behavior
Faculty In-Charge:	RAHUL P. RAIKAR

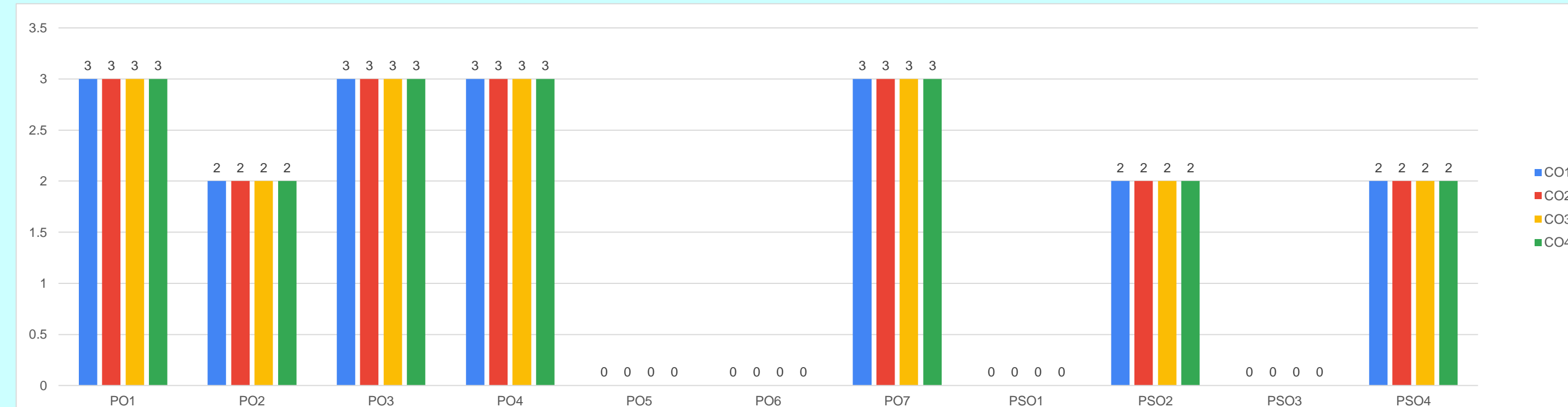
Number of Course outcomes: 4

Course Outcome

CO1:	Describe the concept of Consumer behaviour.
CO2:	Evaluate the Determinants Consumer Behaviour.
CO3:	Explain the Consumer's and Organisational's Buying Behaviour.
CO4:	Examine the Post Purchase Behaviour and Market Regulations.

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	0	2	0	2
CO2	3	2	3	3	0	0	3	0	2	0	2
CO3	3	2	3	3	0	0	3	0	2	0	2
CO4	3	2	3	3	0	0	3	0	2	0	2
	3	2	3	3	0	0	3	0	2	0	2



GE 4 Macro Economics

Year of Study:	2022-2023
Course Code:	UCEG102
Class:	SYBCOM A& B

Program Name:	BCOM
Subject Name:	MACROECONOMICS
Faculty In-Charge:	Dr. Elizabeth J. Henriques

Number of Course outcomes: 4

No coorelation = 0
 Slight coorelation = 1
 Moderate coorelation = 2
 Maximum coorelation = 3

Course Outcome	
CO1:	Describe the basic concepts of macroeconomics.
CO2:	Analyse macroeconomic issues such as unemployment, inflation and labour market imperfections.
CO3:	Summarize the working of an Open Economy.
CO4:	Determine the types and determinants of investment, and study the theoretical framework conditioning demand and supply of money.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	0	1	2	1	0	3	0	0	3	2
CO2	3	0	1	2	1	0	3	0	0	3	2
CO3	3	0	1	2	1	0	3	0	0	3	2
CO4	3	0	1	2	1	0	3	0	0	3	2
	3	0	1	2	1	0	3	0	0	3	2

