

CC 12 Fundamentals of Investment

Year of Study:	2021 2022
Course Code:	UCOC108
Class:	S.Y.B. Com

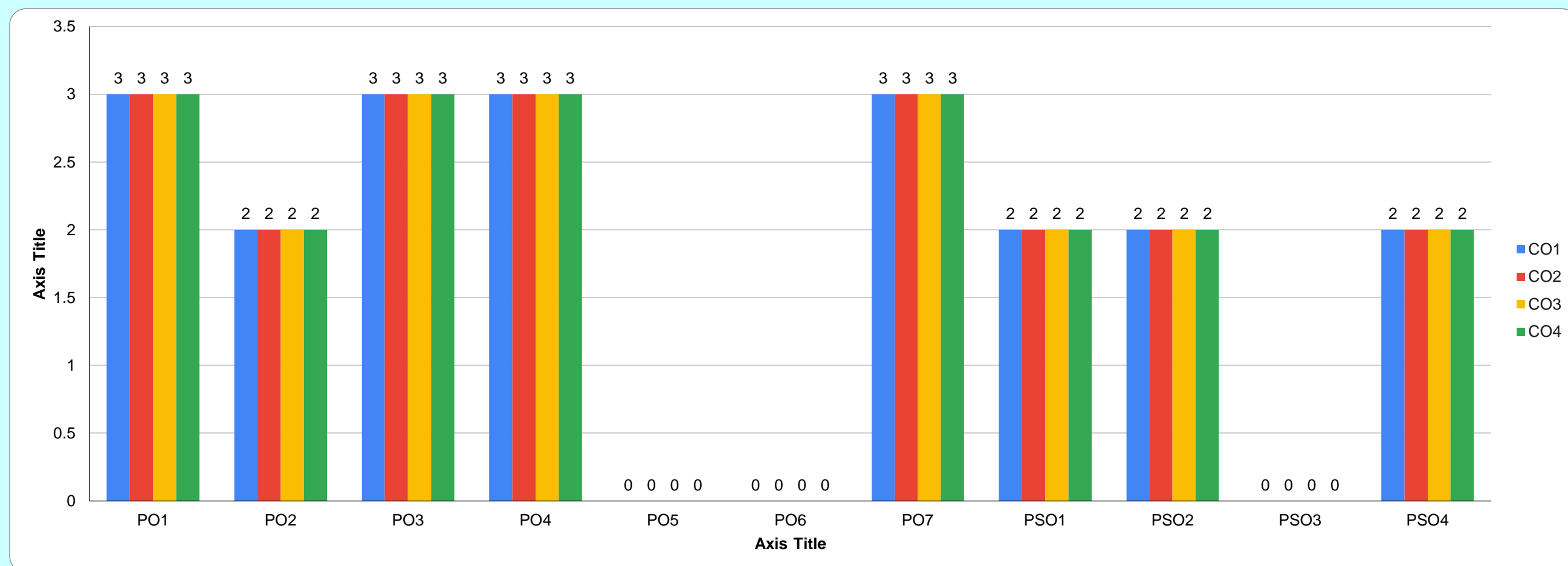
Program Name:	Commerce
Subject Name:	Fundamentals of Investment
Faculty In-Charge:	Alroy A. S. Mascarenhas

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Analyse the different investment Avenues.
CO2:	Identify the Fixed Income and Equity Securities
CO3:	Appraise portfolio and the risk and returns associated with it and evaluate the financial derivatives markets in India.
CO4:	Describe the concept of investor protection.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	2	2	0	2
CO2	3	2	3	3	0	0	3	2	2	0	2
CO3	3	2	3	3	0	0	3	2	2	0	2
CO4	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



CC 13 Income Tax

Year of Study:	2021-22
Course Code:	UCOC109
Class:	SY BCOM

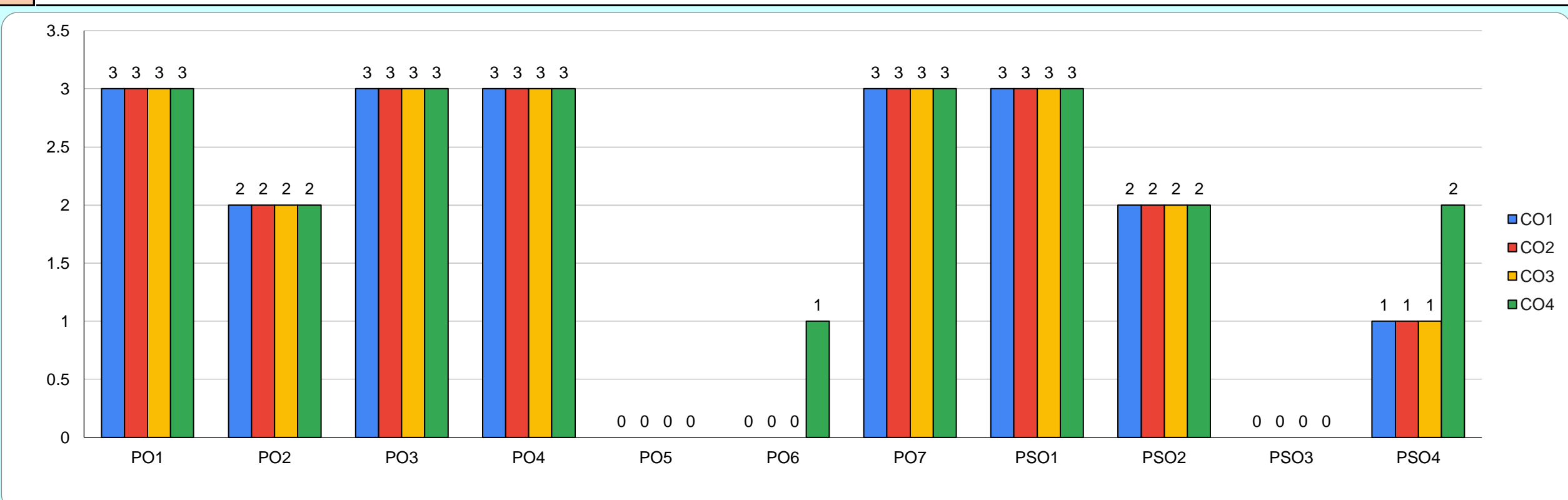
Program Name:	BCOM
Subject Name:	Income Tax
Faculty In-Charge:	Dr. Maria Fatima De Souza/ Ms. Muktali Cuncolienar

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Explain the different concepts of Income Tax Act 1961 and illustrate the basis of charge under sections 4,5,5 A,6,7,8 and 9.
CO2:	Prepare Assessment of Income from Salary under section 15 to 11 of Income Tax Act, 1961.
CO3:	Compute the Income from Business and Profession under section 28 to 44 AD & 44 AE of Income Tax Act, 1961
CO4:	Analyse the permissible deductions under chapter VI A- Sec 80C to 80U and calculate the liability and rebate under section 87 A.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	3	2	0	1
CO2	3	2	3	3	0	0	3	3	2	0	1
CO3	3	2	3	3	0	0	3	3	2	0	1
CO4	3	2	3	3	0	1	3	3	2	0	2
	3.00	2.00	3.00	3.00	0	1.00	3.00	3.00	2.00	0	1.25



CC 14 Accounting for Service Organizations

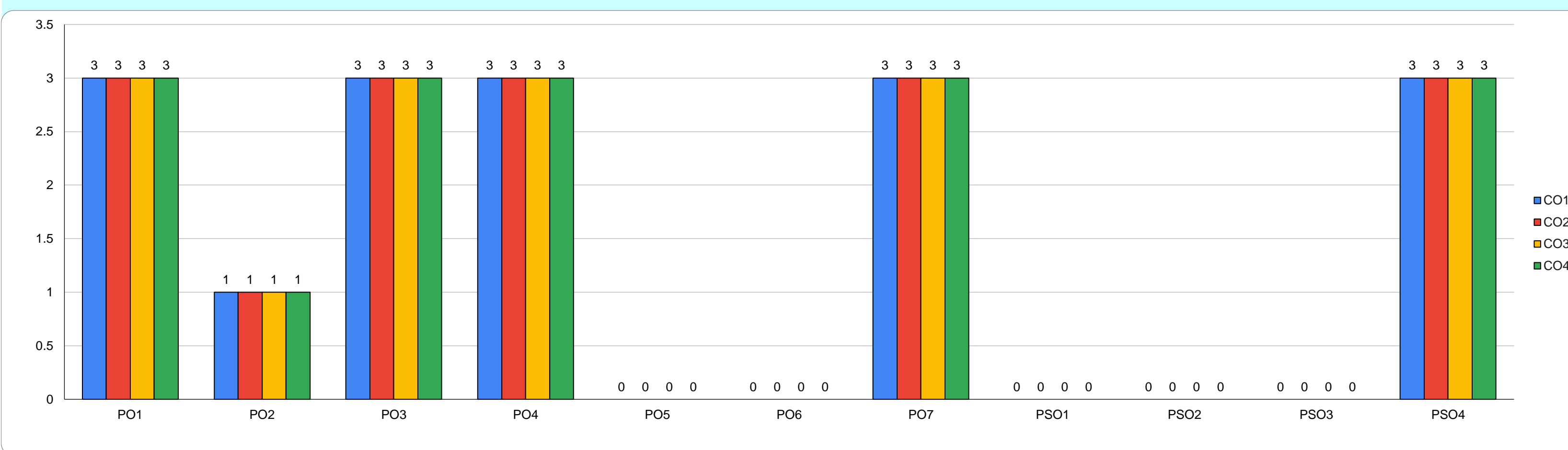
Year of Study:	2021-22	Program Name:	Commerce
Course Code:	UCOC110	Subject Name:	Accounting for Service Organizations
Class:	S.Y.B.COM	Faculty In-Charge:	Vinita V. Kandolkar

Number of Course outcomes: 4

No coorelation = 0
 Slight coorelation = 1
 Moderate coorelation = 2
 Maximum coorelation = 3

Course Outcome	
CO1:	Prepare financial statements of Banking Companies
CO2:	Calculate underwriter's liability and journalise.
CO3:	Analyze financial statements of Insurance Companies
CO4:	Evaluate Final accounts of Hotels

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	3	3	0	0	3	0	0	0	3
CO2	3	1	3	3	0	0	3	0	0	0	3
CO3	3	1	3	3	0	0	3	0	0	0	3
CO4	3	1	3	3	0	0	3	0	0	0	3
	3.00	1.00	3.00	3.00	0	0	3.00	0	0	0	3.00



SEC 2 Collective Bargaining and Negotiations

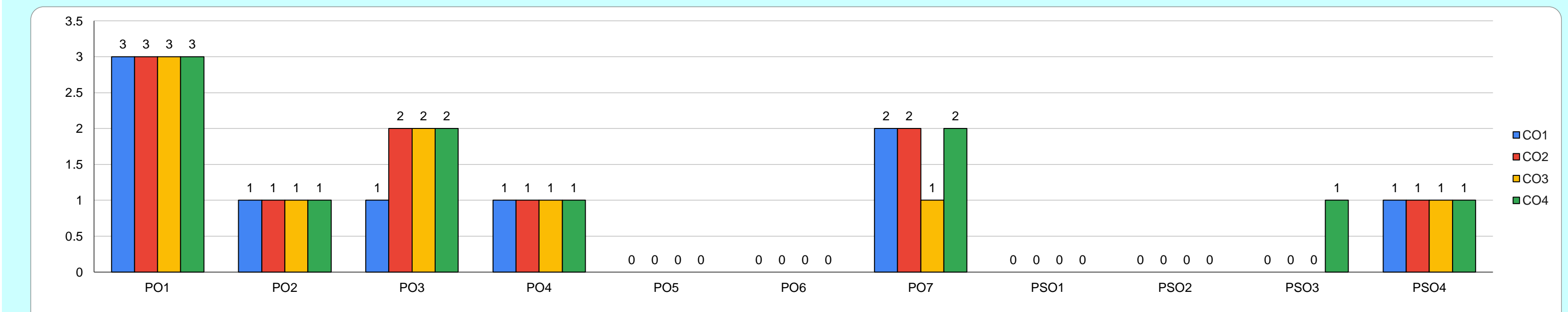
Year of Study:	2021-2022	Program Name:	Bachelor ofr Commerce
Course Code:	UCOS102	Subject Name:	Collective Bargaining and Negotiations
Class:	SYBCOM	Faculty In-Charge:	Riva Ritinha Paes

Number of Course outcomes: 4

No coorelation = 0
 Slight coorelation = 1
 Moderate coorelation = 2
 Maximum coorelation = 3

Course Outcome	
CO1:	Describe Collective Bargaining. Differentiate and explain the theories of Collective Bargaining.
CO2:	: List the difficulties in the Bargaining Process and Administration of Agreements
CO3:	Explain the Negotiation Process and its effectiveness
CO4:	Evaluate the emerging scenario in Collective Bargaini

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	1	1	0	0	2	0	0	0	1
CO2	3	1	2	1	0	0	2	0	0	0	1
CO3	3	1	2	1	0	0	1	0	0	0	1
CO4	3	1	2	1	0	0	2	0	0	1	1
	3.00	1.00	1.75	1.00	0	0	1.75	0	0	1.00	1.00



SEC 2 Companies Act and IPR Laws

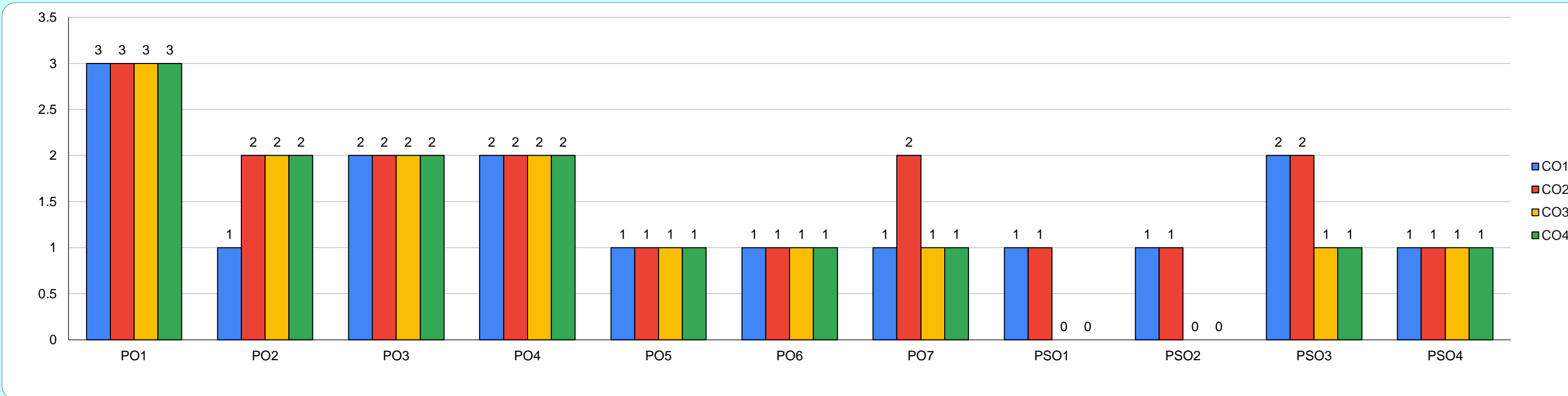
Year of Study:	2021-2022
Course Code:	UCLS102
Class:	SYB.Com

Program Name:	BACHELOR OF COMMERCE
Subject Name:	COMPANIES ACT & IPR LAWS (SEC 2)
Faculty In-Charge:	PRAJAKTA LOLAYEKAR

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome		PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1:	Equipped with fundamental and contemporary knowledge of most prevalent form of business organization at global level.	3	1	2	2	1	1	1	1	1	2	1
CO2:	Describe the legal aspects of starling a new business in the form of a company	3	2	2	2	1	1	2	1	1	2	1
CO3:	Apply intellectual propefty law principles (including copyright, patents, designs and trademarks) to real problems and analyse the social impact of intellectual property law.	3	2	2	2	1	1	1	0	0	1	1
CO4:	Demonstrate knowledge and understanding of the appropriate procedures for obtaining intelctr"ral properly protection.	3	2	2	2	1	1	1	0	0	1	1
		3.00	1.75	2.00	2.00	1.00	1.00	1.25	1.00	1.00	1.50	1.00



SEC 2 Computer Applications for Business II

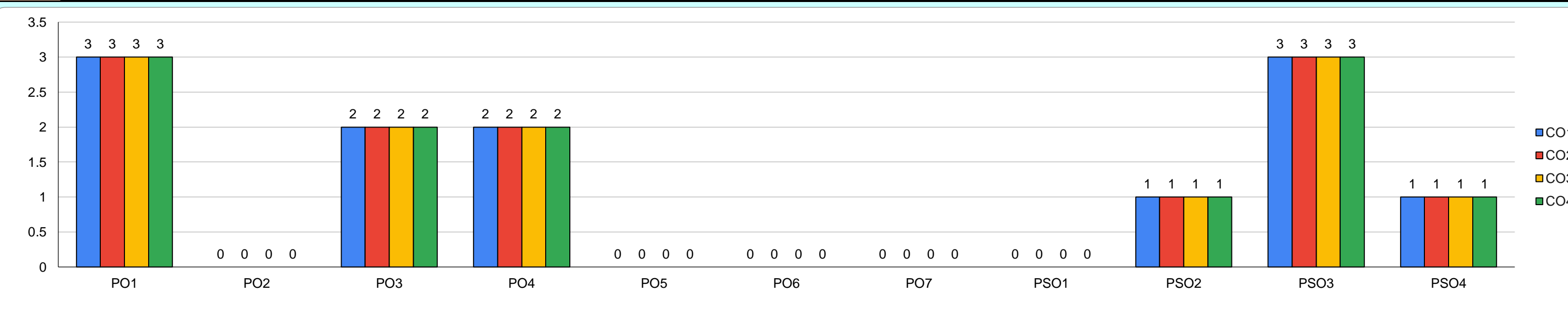
Year of Study:	2021-2022
Course Code:	UCCS104
Class:	SYBCOM

Program Name:	Bachelor of Commerce
Subject Name:	Computer Applications for Business II
Faculty In-Charge:	Dr. Kissan Gauns Dessai

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome		PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1:	Examine the key applications of Information and Communication technologies in business.	3	0	2	2	0	0	0	0	1	3	1
CO2:	Discuss the technology enabled techniques for conducting business transactions through electronic means.	3	0	2	2	0	0	0	0	1	3	1
CO3:	Explain the concept of ERP and its significance in Business.	3	0	2	2	0	0	0	0	1	3	1
CO4:	Describe the concepts and technology for building secure e-commerce environment	3	0	2	2	0	0	0	0	1	3	1
		3.00	0	2.00	2.00	0	0	0	0	1.00	3.00	1.00



GE 5 Business Statistics II

Year of Study:	2021-2022
Course Code:	UCAG102
Class:	Second Year B.

Program Name:	Bachelor of Commerce
Subject Name:	Business Statistics II
Faculty In-Charge:	Miguel Antonio P. Costa Martins

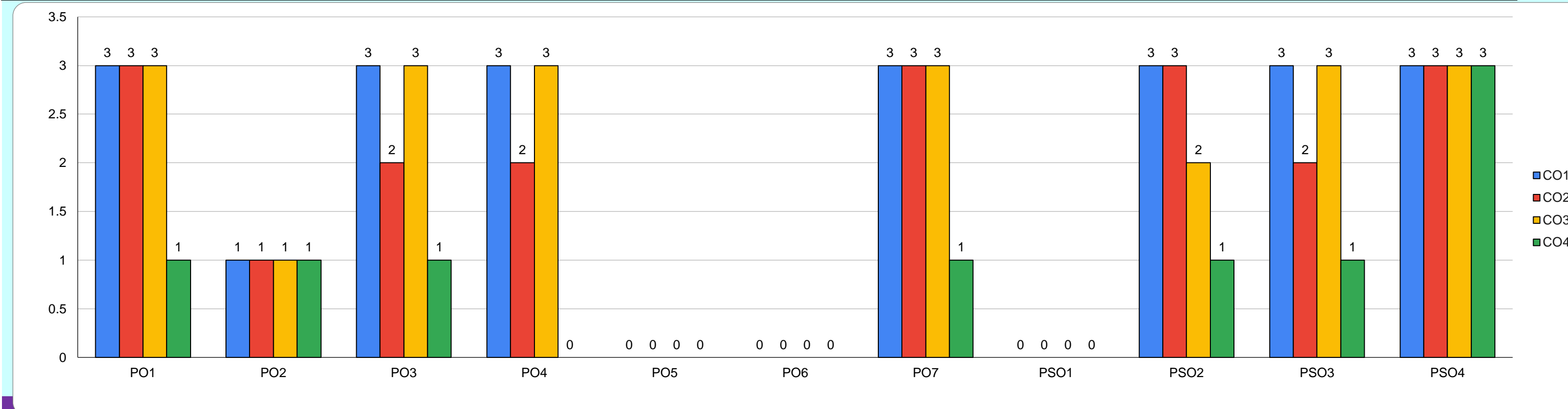
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Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Find the correlation between the data corresponding to two different variables and the nature and extent of relationship between the variables and obtain the two Regression lines which are Linear Equations for interpretation.
CO2:	Find the chances of occurrence of given events using Probability Theory and determine probabilistic values by applying the Theoretical Distributions.
CO3:	Distinguish between Population and Sample and know the different types of Sampling Methods. Formulate a Hypothesis so that it can be tested using the statistical procedures at a given level of significance.
CO4:	Find unknown value using methods of Newton's Forward/ Backward Interpolation for equally spaced points and Lagrange's Interpolation for unequally spaced points.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	3	3	0	0	3	0	3	3	3
CO2	3	1	2	2	0	0	3	0	3	2	3
CO3	3	1	3	3	0	0	3	0	2	3	3
CO4	1	1	1	0	0	0	1	0	1	1	3
	2.50	1.00	2.25	2.67	0	0	2.50	0	2.25	2.25	3.00



GE 5 E-Commerce and E Accounting

Year of Study:	2021 -2022
Course Code:	UCOG138
Class:	S. Y. B. Com

Program Name:	Commerce
Subject Name:	MSME
Faculty In-Charge:	Alroy Mascarenhas

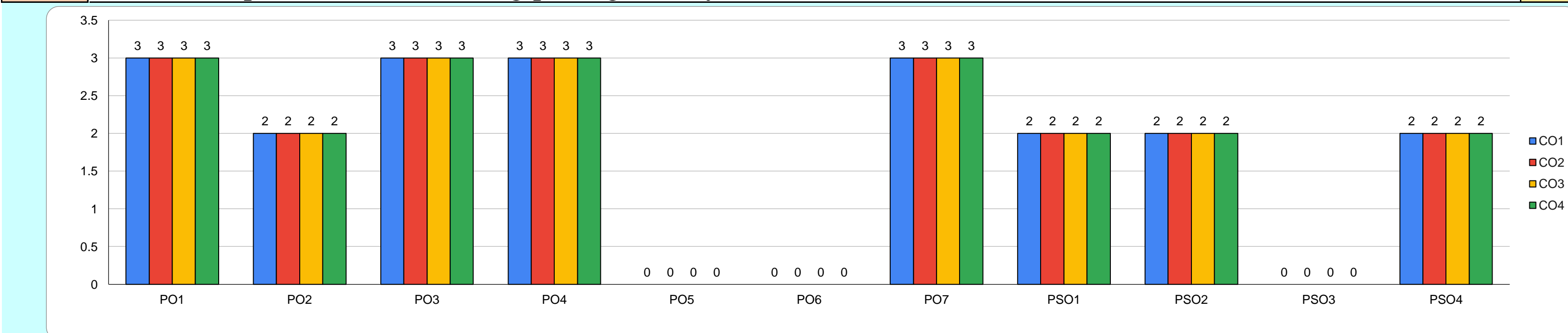
No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome

CO1:	Explain the different concepts of E.commerce and M-commerce.
CO2:	Describe the various aspects of E-Marketing, E- Customer Relationship Management and E- Supply Chain Management.
CO3:	Identify and explain the various types of electronic payment systems
CO4:	Access and practice an accounting package (Tally ERP)

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	3	3	0	0	3	2	2	0	2
CO2	3	2	3	3	0	0	3	2	2	0	2
CO3	3	2	3	3	0	0	3	2	2	0	2
CO4	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



GE 5 Business Environment II

Year of Study:	2021-2022
Course Code:	UCOG137
Class:	SYBCOM

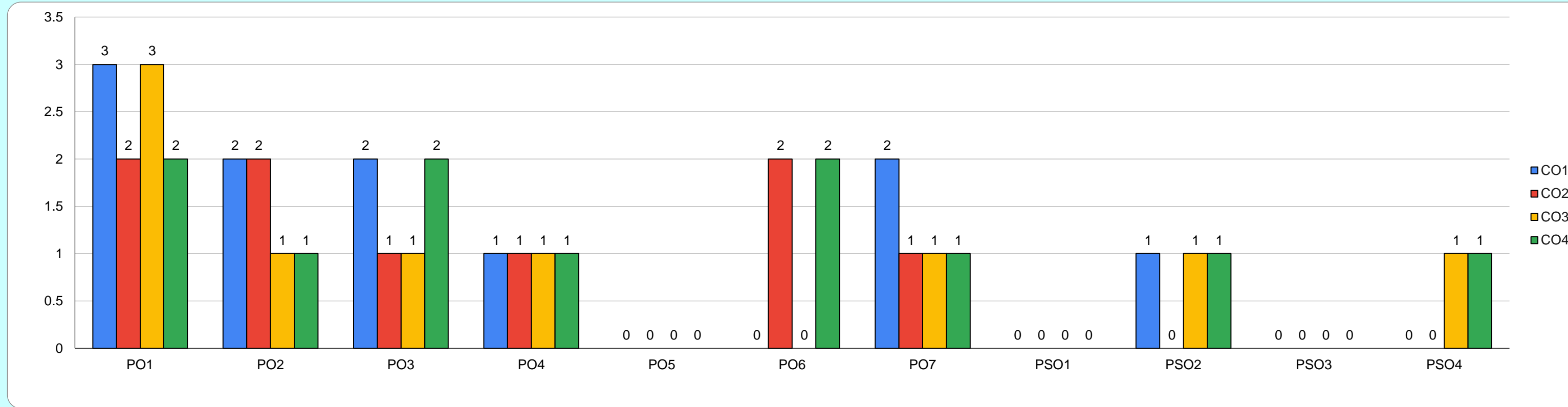
Program Name:	BCOM
Subject Name:	BUSINEE ENVIRONMENT-II
Faculty In-Charge:	JONLEN DESA

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Analyse the components and systems of the economic environment of businesses.
CO2:	Describe the legal environment and legal framework including the RTI Act, 2005.
CO3:	Explain the impact of international events on Indian businesses.
CO4:	Examine the role of various institutions and their impact of business environment in Goa

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	2	2	1	0	0	2	0	1	0	0
CO2	2	2	1	1	0	2	1	0	0	0	0
CO3	3	1	1	1	0	0	1	0	1	0	1
CO4	2	1	2	1	0	2	1	0	1	0	1
	2.50	1.50	1.50	1.00	0	2.00	1.25	0	1.00	0	1.00



GE 5 Mass Communication

Year of Study:	2021-2022
Course Code:	UCOG149
Class:	SYBCom

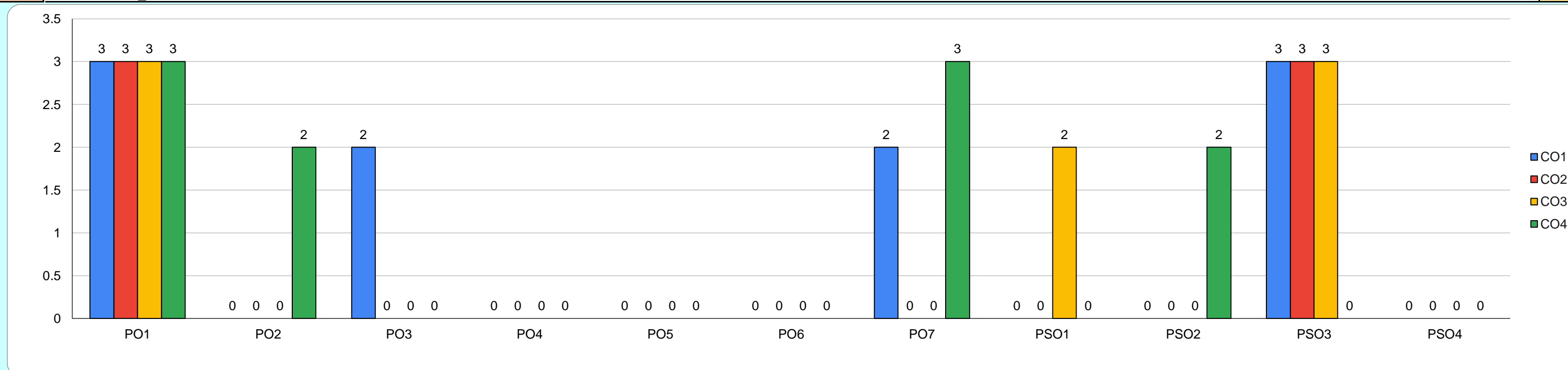
Program Name:	Bachelor of Commerce
Subject Name:	Mass Communication
Faculty In-Charge:	Dr. Monica Madhuchandrika

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Identify with the nature, and process of human communication and Mass communication
CO2:	Display an understanding of the early communication systems in India and its Development through times.
CO3:	Demonstrate knowledge of written, and visual mass media as practiced in mass communication.
CO4:	: Identify and discuss the meaning, concept and process of Development Communication in agriculture and rural development.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	0	2	0	0	0	2	0	0	3	0
CO2	3	0	0	0	0	0	0	0	0	3	0
CO3	3	0	0	0	0	0	0	2	0	3	0
CO4	3	2	0	0	0	0	3	0	2	0	0
	3.00	2.00	2.00	0	0	0	2.50	2.00	2.00	3.00	0



GE 6 Indian Economy

Year of Study:	2021-2022
Course Code:	UCEG104
Class:	SYBCOM A an

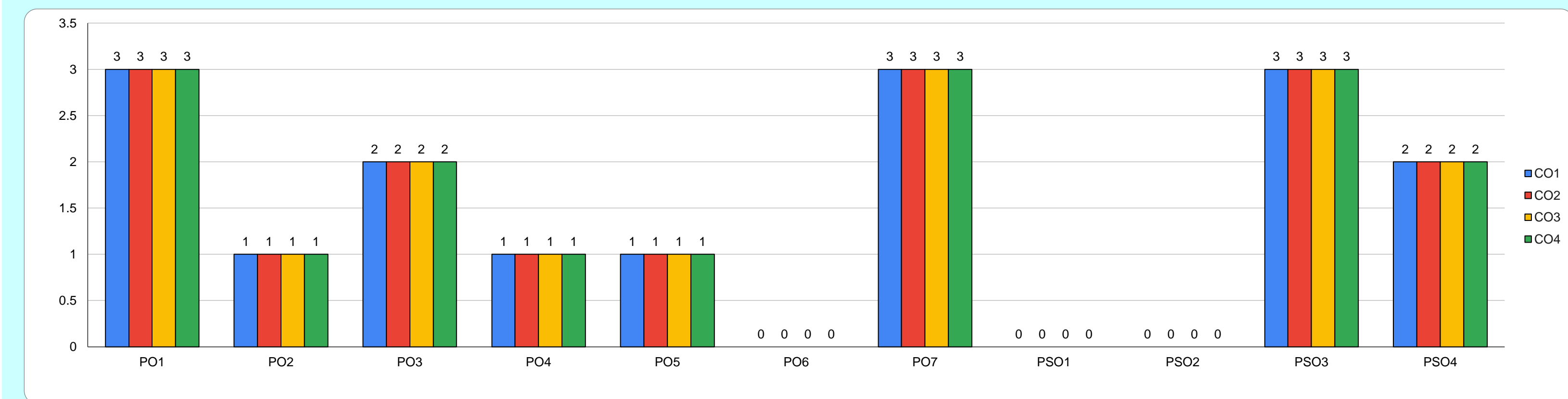
Program Name:	BCom
Subject Name:	Indian Economy
Faculty In-Charge:	Dr. Elizabeth J. Henriques

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Intepret basic issues in India's Economic Development.
CO2:	Describe the features of the Indian Economy
CO3:	Explain the major government policies, reforms and structural changes across sectors and regions of the economy
CO4:	Discuss the issues and trends in the different sectors of the Indian Economy viz. agriculture, industry, service and external sectors.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	2	1	1	0	3	0	0	3	2
CO2	3	1	2	1	1	0	3	0	0	3	2
CO3	3	1	2	1	1	0	3	0	0	3	2
CO4	3	1	2	1	1	0	3	0	0	3	2
	3.00	1.00	2.00	1.00	1.00	0	3.00	0	0	3.00	2.00



GE 6 Salesmanship and Sales management

Year of Study:	2021-2022
Course Code:	UCOG147
Class:	SYBCOM

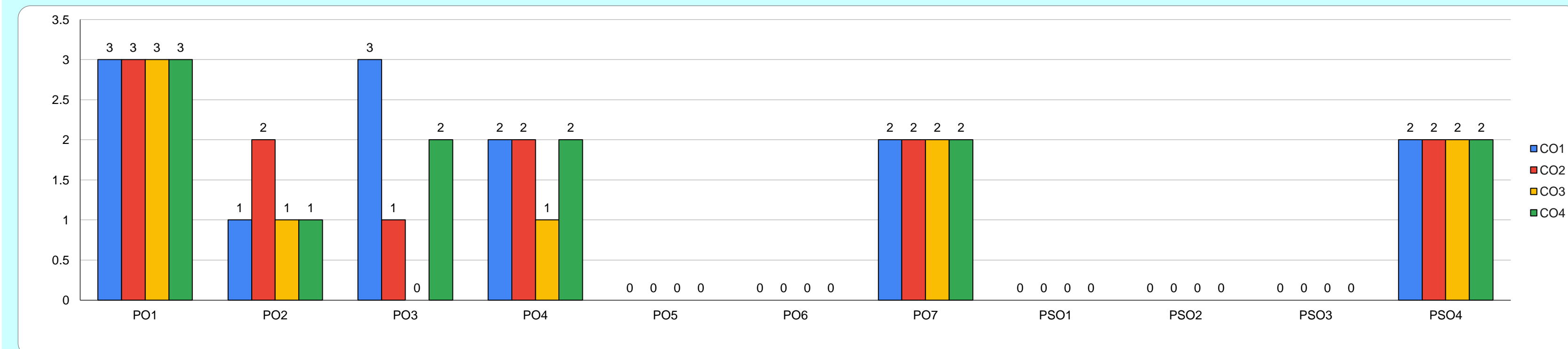
Program Name:	Bachelor of Commerce
Subject Name:	Salesmanship and Sales management
Faculty In-Charge:	Ms. Riva Ritinha Paes

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Identify the steps in the selling process.
CO2:	Describe the methods of Sales Forecasting.
CO3:	: Categories the sale organisation structure
CO4:	Explain ways to manage sales force

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	3	2	0	0	2	0	0	0	2
CO2	3	2	1	2	0	0	2	0	0	0	2
CO3	3	1	0	1	0	0	2	0	0	0	2
CO4	3	1	2	2	0	0	2	0	0	0	2
	3.00	1.25	2.00	1.75	0	0	2.00	0	0	0	2.00



GE 6 Compensation management

Year of Study:	2021-2022
Course Code:	UCOG146
Class:	SYBCOM

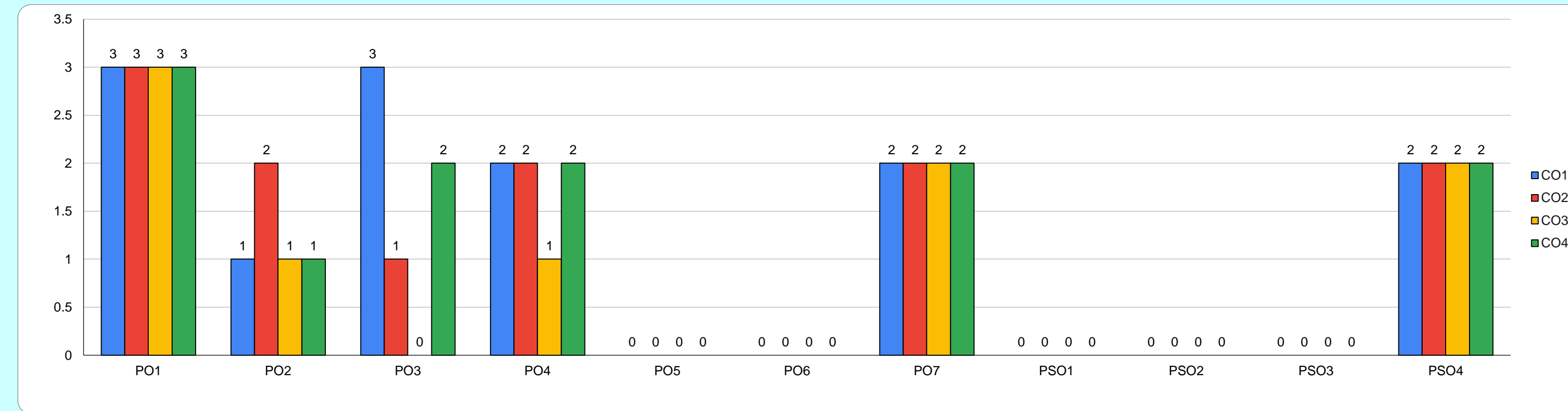
Program Name:	BCOM
Subject Name:	COMPENSATION MANAGEMENT
Faculty In-Charge:	JONLEN DESA

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Describe the concept, principles and practices of compensation management.
CO2:	Explain the compensation strategies for employees and know the various legislations governing compensation.
CO3:	Enumerate the components of compensation.
CO4:	Examines payroll accounting through computers.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	3	2	0	0	2	0	0	0	2
CO2	3	2	1	2	0	0	2	0	0	0	2
CO3	3	1	0	1	0	0	2	0	0	0	2
CO4	3	1	2	2	0	0	2	0	0	0	2
	3.00	1.25	2.00	1.75	0	0	2.00	0	0	0	2.00



GE 6 Economic Survey and Union Budget

Year of Study:	2020-2021
Course Code:	UCEG105
Class:	SYBCOM A and B

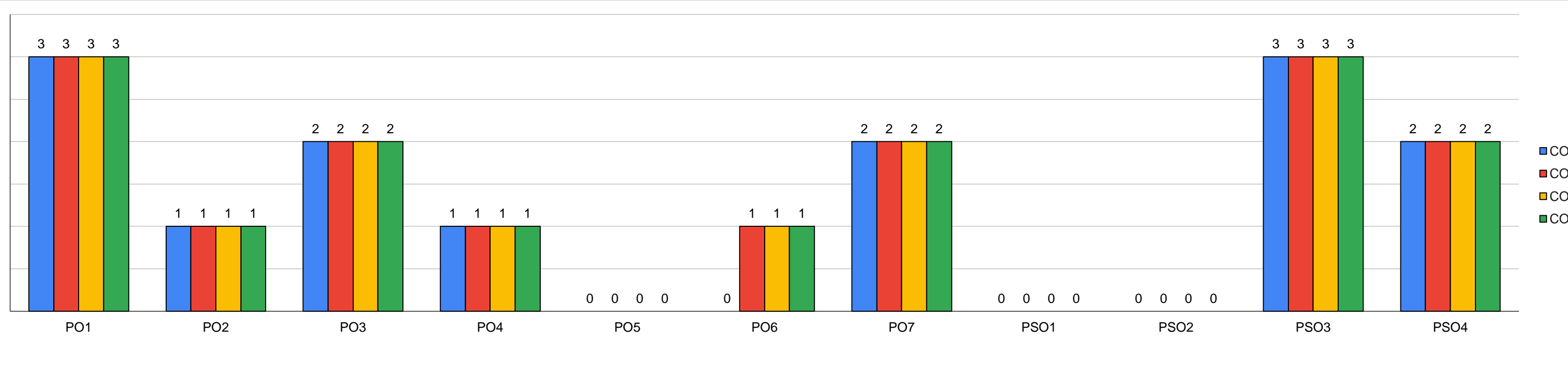
Program Name:	BCom
Subject Name:	Economic Survey and Union Budget
Faculty In-Charge:	Ms. Anagha Kamat

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

Course Outcome	
CO1:	Discuss the basic concepts related to some contemporary economic issues
CO2:	Summarize the Economic Survey of Agriculture, industry and external sector.
CO3:	Summarize the economic survey of social infrastructure, employment and Human Development
CO4:	Analyse media discussions related to the Union Budget

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1	3	1	2	1	0	0	2	0	0	3	2
CO2	3	1	2	1	0	1	2	0	0	3	2
CO3	3	1	2	1	0	1	2	0	0	3	2
CO4	3	1	2	1	0	1	2	0	0	3	2
	3.00	1.00	2.00	1.00	0	1.00	2.00	0	0	3.00	2.00



GE5 - Event Management

Year of Study:	2020-2021
Course Code:	UCOG139
Class:	SYBCOM A an

Program Name:	BCom
Subject Name:	Event Management
Faculty In-Charge:	Ms. Tanvi Keny

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes:	4
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Course Outcome		PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
CO1:	Explain the various concepts and operations in Event Management industry	3	1	2	3	0	1	0	0	0	0	3
CO2:	Design events based on event planning.	5	1	3	3	0	2	1	0	0	0	3
CO3:	Manage events with knowledge about event production.	3	1	3	3	0	2	1	0	0	0	3
CO4:	Assess the need and knowledge about Event Marketing and Financing.	3	1	3	3	0	1	1	0	0	0	3
		3.50	1.00	2.75	3.00	0	1.50	1.00	0	0	0	3.00

