

### CC15 Industrial Management

Year of Study:	2021-2022
Course Code:	UCOC111
Class:	TYBCOM

Program Name:	BCOM
Subject Name:	IM
Faculty In-Charge:	Lily Endro

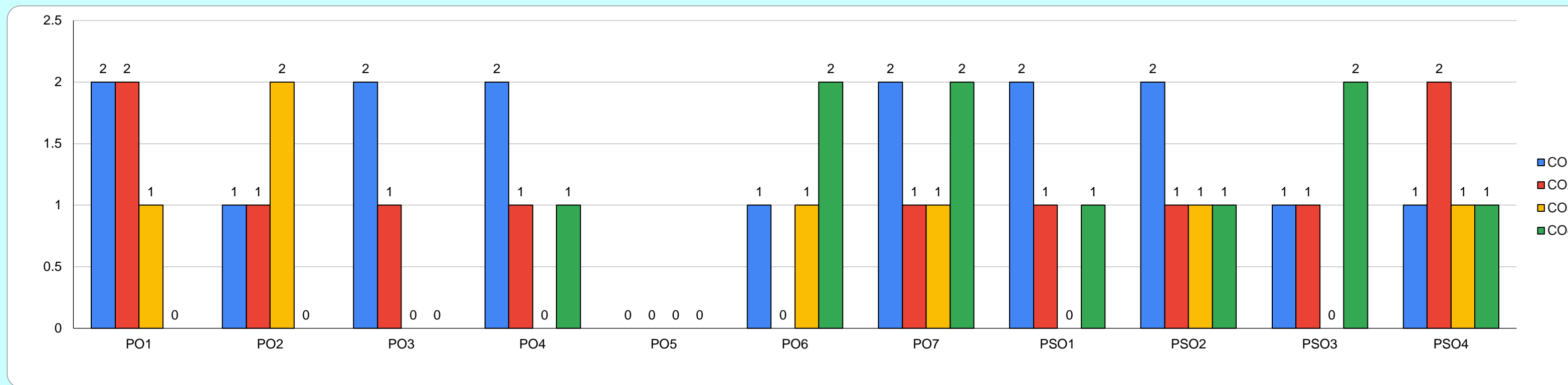
No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

#### Course Outcome

<b>CO1:</b>	Explain the different concepts of Industrial Management and the factors affecting factory location and analyze the importance of plant layout
<b>CO2:</b>	Analyze the concepts of industrial productivity and work environment
<b>CO3:</b>	Explain the different forms of TQM
<b>CO4:</b>	Explain the objectives of industrial safety, causes and effects of industrial accident.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	2	1	2	2		1	2	2	2	1	1
<b>CO2</b>	2	1	1	1		0	1	1	1	1	2
<b>CO3</b>	1	2	0	0		1	1	0	1	0	1
<b>CO4</b>	0	0	0	1		2	2	1	1	2	1
	1.67	1.33	1.50	1.33	0	1.33	1.50	1.33	1.25	1.33	1.25



### CC16 Indian Monetary and Financial System

Year of Study:	2022-2023
Course Code:	UCEC103
Class:	TYBCOM

Program Name:	BCOM
Subject Name:	Indian Monetary and Financial System
Faculty In-Charge:	Dr. Elizabeth J. Henriques/Ms. Anagha Kamat

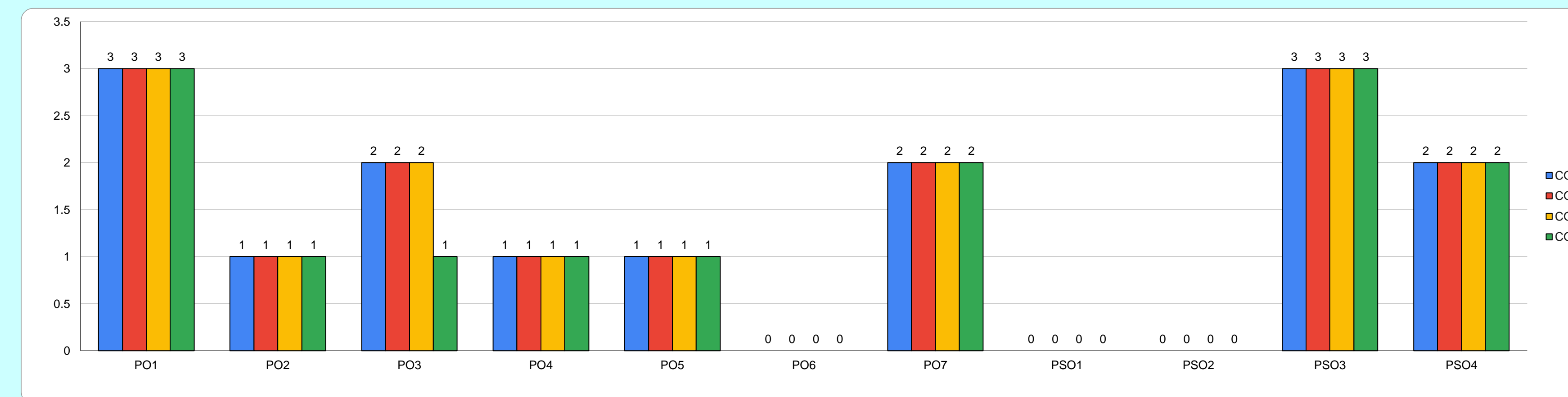
No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Number of Course outcomes: 4

#### Course Outcome

<b>CO1:</b>	Describe the components of money supply and analyze the role of the Central Bank in controlling money supply.
<b>CO2:</b>	Illustrate the structure and composition of the Financial System.
<b>CO3:</b>	Explain the functioning of the money and capital markets in an economy.
<b>CO4:</b>	Categorize financial institutions and major financial services in India.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	1	2	1	1	0	2	0	0	3	2
<b>CO2</b>	3	1	2	1	1	0	2	0	0	3	2
<b>CO3</b>	3	1	2	1	1	0	2	0	0	3	2
<b>CO4</b>	3	1	1	1	1	0	2	0	0	3	2
	3.00	1.00	1.75	1.00	1.00	0	2.00	0	0	3.00	2.00



### DSE 1 Accounting -Major I - Income Tax and GST

<b>Year of Study:</b>	2021 -2022
<b>Course Code:</b>	<b>UCOD101</b>
<b>Class:</b>	<b>T.Y.B.com</b>

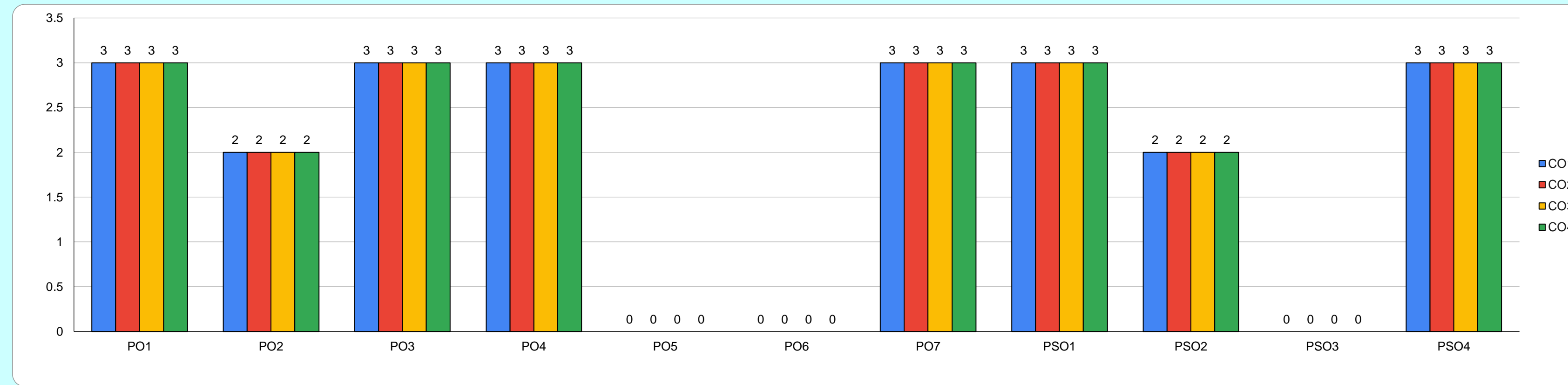
<b>Program Name:</b>	Commerce
<b>Subject Name:</b>	<b>Income Tax and GST</b>
<b>Faculty In-Charge:</b>	<b>Dr. Maria Fatima Desouza</b>

**Number of Course outcomes:** 4

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	Explain different provisions with regards to Income from House Property, Capital Gains and Income from other sources.
<b>CO2:</b>	Describe basic concepts of Goods and Services Tax and illustrate the types of GST returns.
<b>CO3:</b>	Compute taxable income from House Property, Capital Gains and other sources.
<b>CO4:</b>	Apply provisions of Income Tax Act with regards to Clubbing of Income, Advance Payment of Tax, Compute Tax liability, Filing of returns and set off and carry forward of losses.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO2</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO3</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO4</b>	3	2	3	3	0	0	3	3	2	0	3
	3.00	2.00	3.00	3.00	0	0	3.00	3.00	2.00	0	3.00



### DSE 1 Cost Accounting - Major I - Cost Accounting I

<b>Year of Study:</b>	2022-23
<b>Course Code:</b>	<b>UCOD102</b>
<b>Class:</b>	<b>T.Y.B.COM "B"</b>

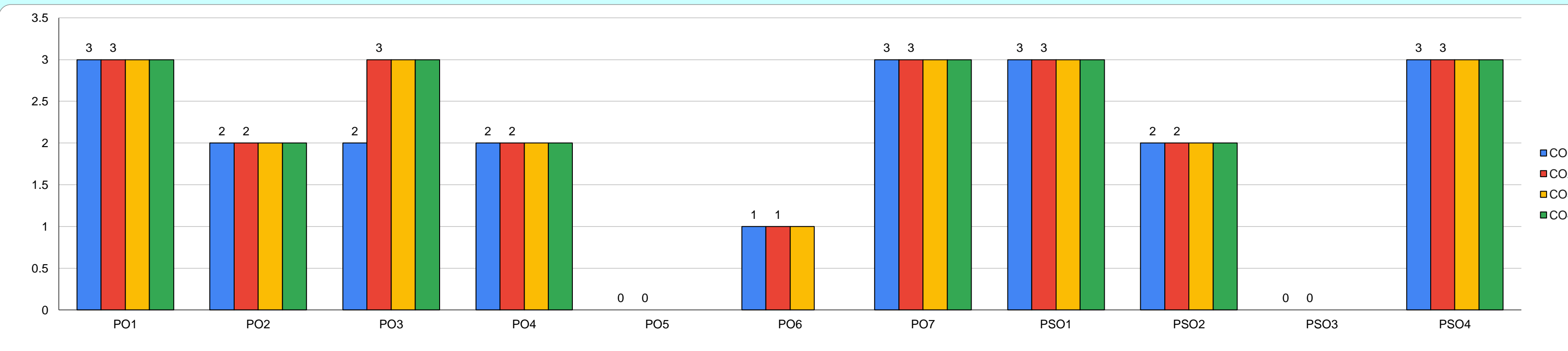
<b>Program Name:</b>	<u>B.COM</u>
<b>Subject Name:</b>	<b>COST ACCOUNTING I</b>
<b>Faculty In-Charge:</b>	<b>MS. RUPALI V. SANGODKAR</b>

**Number of Course outcomes:** 4

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	Describe cost concepts and explain the role of cost accounting.
<b>CO2:</b>	Identify various dimensions of material cost and material control.
<b>CO3:</b>	Examine the stores control system and fixation of stock levels
<b>CO4:</b>	Illustrate the material issue pricing methods.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	2	2	0	1	3	3	2	0	3
<b>CO2</b>	3	2	3	2	0	1	3	3	2	0	3
<b>CO3</b>	3	2	3	2	0	1	3	3	2	0	3
<b>CO4</b>	3	2	3	2	0	0	3	3	2	0	3
	3.00	2.00	2.75	2.00	0	1.00	3.00	3.00	2.00	0	3.00



### DSE 1 Business Management - Major I - International Marketing Management

<b>Year of Study:</b>	2021-2022
<b>Course Code:</b>	UCOD103
<b>Class:</b>	TYBCom

<b>Program Name:</b>	B.COM
<b>Subject Name:</b>	International Marketing Management
<b>Faculty In-Charge:</b>	RAHUL P. RAIKAR

**Number of Course outcomes:** 4

No correlation = 0

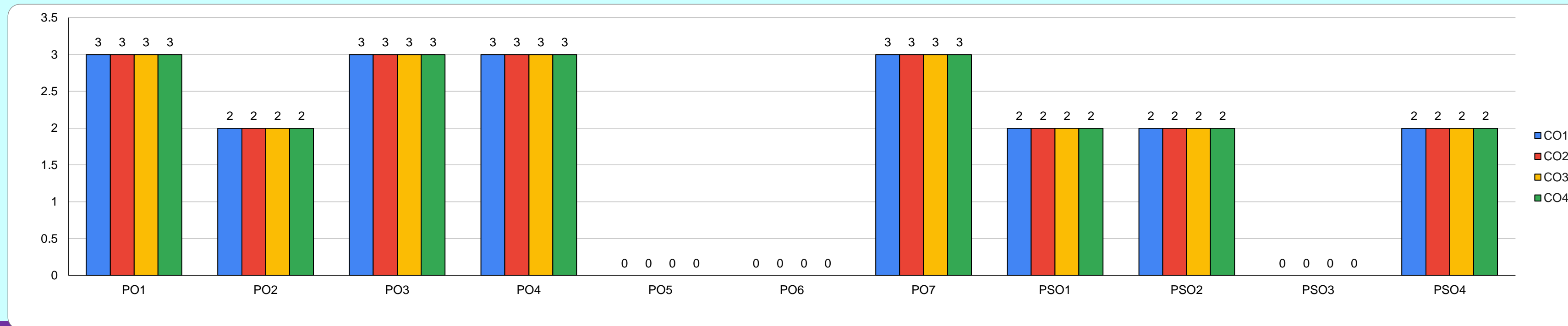
Slight correlation = 1

Moderate correlation = 2

Maximum correlation = 3

Course Outcome	
<b>CO1:</b>	Explain the basic concepts, principles and practices associated with International Marketing Management.
<b>CO2:</b>	Describe the various types of International Market Entry Strategies for businesses.
<b>CO3:</b>	Identify the International Product and its pricing.
<b>CO4:</b>	Examine the International Distribution and Promotion policy.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO2</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO3</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO4</b>	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



### DSE 2 Accounting -Major II - Auditing

<b>Year of Study:</b>	2021-22
<b>Course Code:</b>	UCOD105
<b>Class:</b>	TY B. COM

<b>Program Name:</b>	Commerce
<b>Subject Name:</b>	DSE 2 Accounting -Major II - Auditing
<b>Faculty In-Charge:</b>	Muktali Cuncolienar

**Number of Course outcomes:** 4

No correlation = 0

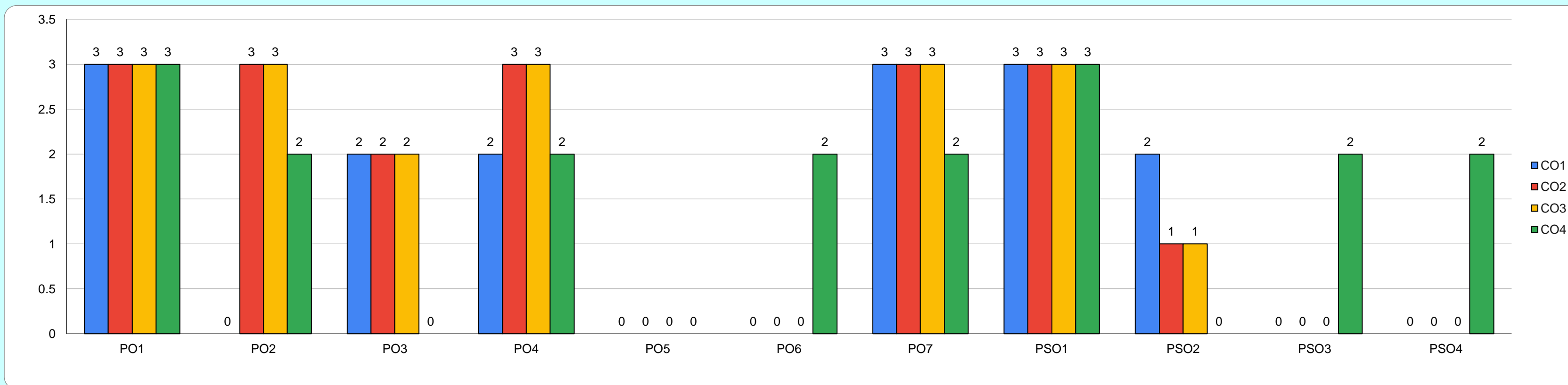
Slight correlation = 1

Moderate correlation = 2

Maximum correlation = 3

Course Outcome	
<b>CO1:</b>	Describe the concept of auditing, categorise and explain the different types of audits.
<b>CO2:</b>	Explain the Internal Control System, Internal Check and Internal Audit.
<b>CO3:</b>	Illustrate basic Audit preparations, vouch, verify and value and to interpret the audit report.
<b>CO4:</b>	Examine the recent developments in the field of Auditing.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	0	2	2	0	0	3	3	2	0	0
<b>CO2</b>	3	3	2	3	0	0	3	3	1	0	0
<b>CO3</b>	3	3	2	3	0	0	3	3	1	0	0
<b>CO4</b>	3	2	0	2	0	2	2	3	0	2	2
	3.00	2.67	2.00	2.50	0	2.00	2.75	3.00	1.33	2.00	2.00



### DSE 2 Cost Accounting - Major II - Cost Accounting II

<b>Year of Study:</b>	2021-2022
<b>Course Code:</b>	UCOD106
<b>Class:</b>	TYBCOM

<b>Program Name:</b>	Bachelor of Commerce
<b>Subject Name:</b>	Cost Accounting - Major II - Cost Accounting II
<b>Faculty In-Charge:</b>	Ms. Riva Ritinha Paes

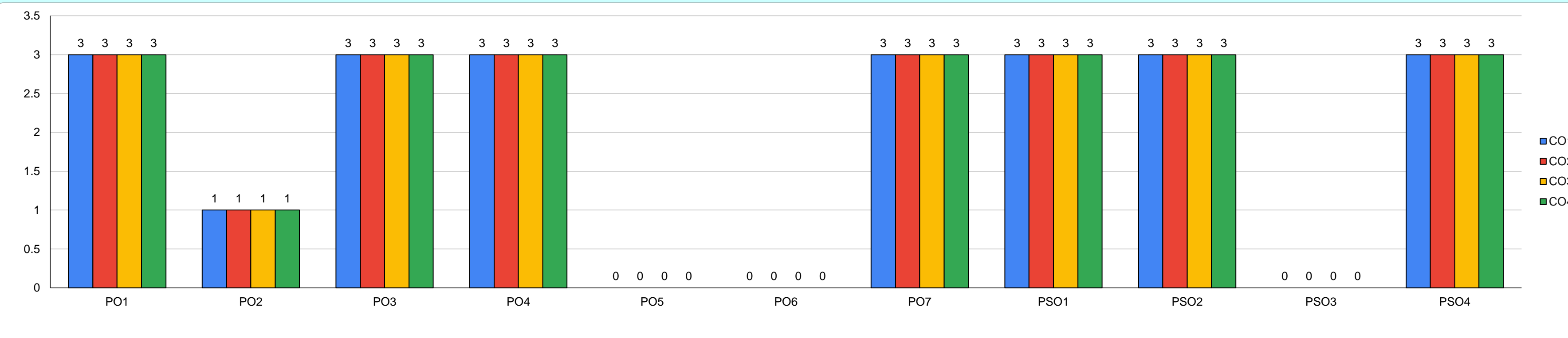
**Number of Course outcomes:** 4

- No coorelation = 0
- Slight coorelation = 1
- Moderate coorelation = 2
- Maximum coorelation = 3

#### Course Outcome

<b>CO1:</b>	Explain labour cost, monetary benefits, fringe benefits, overtime premium, holiday pay, vocation pay, idle time and labour turnover.
<b>CO2:</b>	Calculate earnings of employees under different methods of Labour remuneration.
<b>CO3:</b>	Classify, allocate and apportion overhead.
<b>CO4:</b>	Appraise absorption of overheads and methods of absorption.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	1	3	3	0	0	3	3	3	0	3
<b>CO2</b>	3	1	3	3	0	0	3	3	3	0	3
<b>CO3</b>	3	1	3	3	0	0	3	3	3	0	3
<b>CO4</b>	3	1	3	3	0	0	3	3	3	0	3
	3.00	1.00	3.00	3.00	0	0	3.00	3.00	3.00	0	3.00



### DSE 2 Business Management - Major II - Retail Management Strategies

<b>Year of Study:</b>	2021-2022
<b>Course Code:</b>	UCOD107
<b>Class:</b>	TYBCOM

<b>Program Name:</b>	BCOM
<b>Subject Name:</b>	RETAIL MANAGEMENT STRATEGIES
<b>Faculty In-Charge:</b>	JONLEN DESA

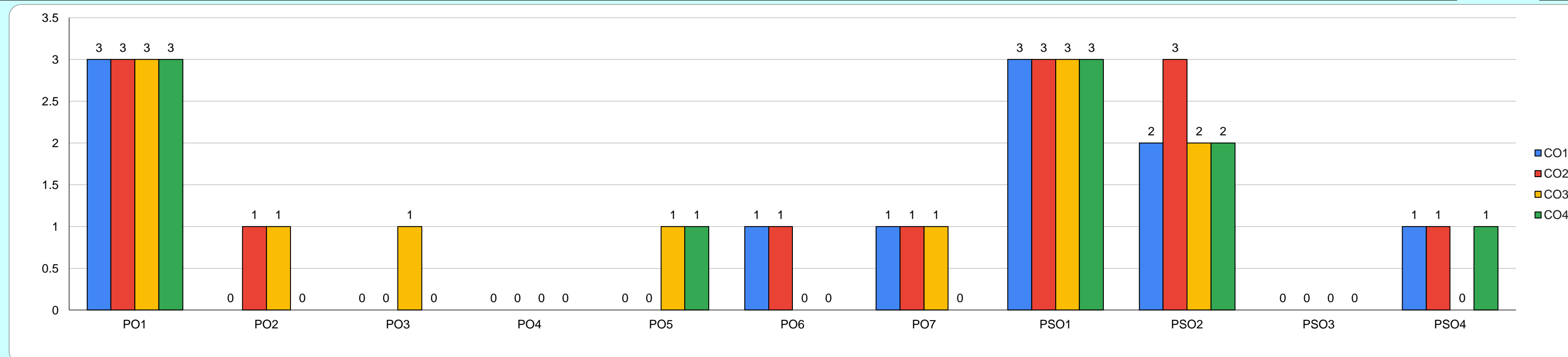
**Number of Course outcomes:** 4

- No coorelation = 0
- Slight coorelation = 1
- Moderate coorelation = 2
- Maximum coorelation = 3

#### Course Outcome

<b>CO1:</b>	Explain the major retail decisions pertaining to the elements of the marketing mix.
<b>CO2:</b>	Describe the various aspects of the retail shopper and the customer decision making
<b>CO3:</b>	Appraise the importance of service in retailing.
<b>CO4:</b>	Examine the process for implementing the retail strategy.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	0	0	0	0	1	1	3	2	0	1
<b>CO2</b>	3	1	0	0	0	1	1	3	3	0	1
<b>CO3</b>	3	1	1	0	1	0	1	3	2	0	0
<b>CO4</b>	3	0	0	0	1	0	0	3	2	0	1
	3.00	1.00	1.00	0	1.00	1.00	1.00	3.00	2.25	0	1.00



### DSE 3 Accounting - Major III - Government Accounting

<b>Year of Study:</b>	2021-22
<b>Course Code:</b>	UCOD109
<b>Class:</b>	TYBCOM

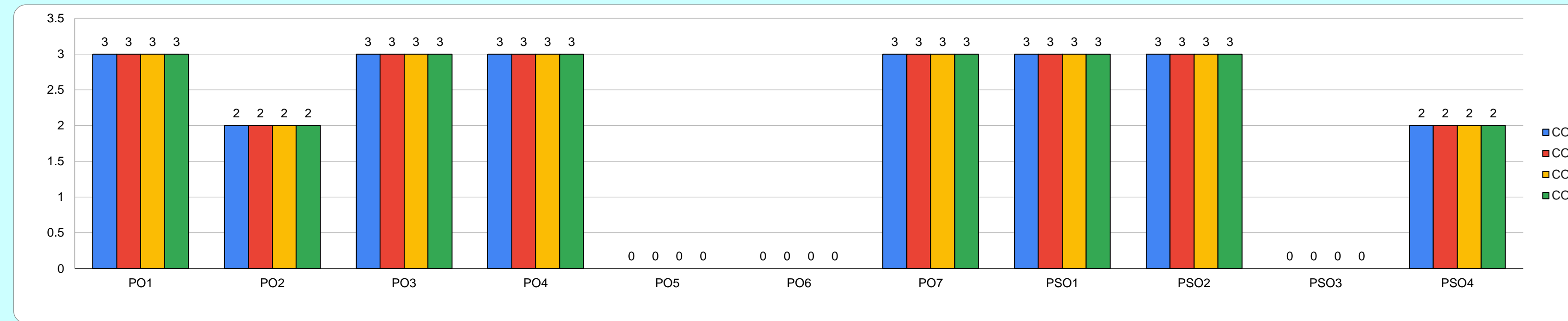
<b>Program Name:</b>	COMMERCE
<b>Subject Name:</b>	GOVERNMENT ACCOUNTING
<b>Faculty In-Charge:</b>	VINITA KANDOLKAR

**Number of Course outcomes:** 4

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	1. Explain the concept, principles and accounting procedure of Indian Government Accounting
<b>CO2:</b>	2. Solve problems on Local Self Government.
<b>CO3:</b>	3. Explain the importance and solve problems on different methods of evaluation of proposal under Capital Budgeting.
<b>CO4:</b>	4. Solve problems on Statutory Corporations, Electricity Corporations and State Transport Corporations.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	3	3	0	2
<b>CO2</b>	3	2	3	3	0	0	3	3	3	0	2
<b>CO3</b>	3	2	3	3	0	0	3	3	3	0	2
<b>CO4</b>	3	2	3	3	0	0	3	3	3	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	3.00	3.00	0	2.00



### DSE 3 Cost Accounting - Major III - Techniques of Costing

<b>Year of Study:</b>	2021-22
<b>Course Code:</b>	UCOD110
<b>Class:</b>	TY BCOM

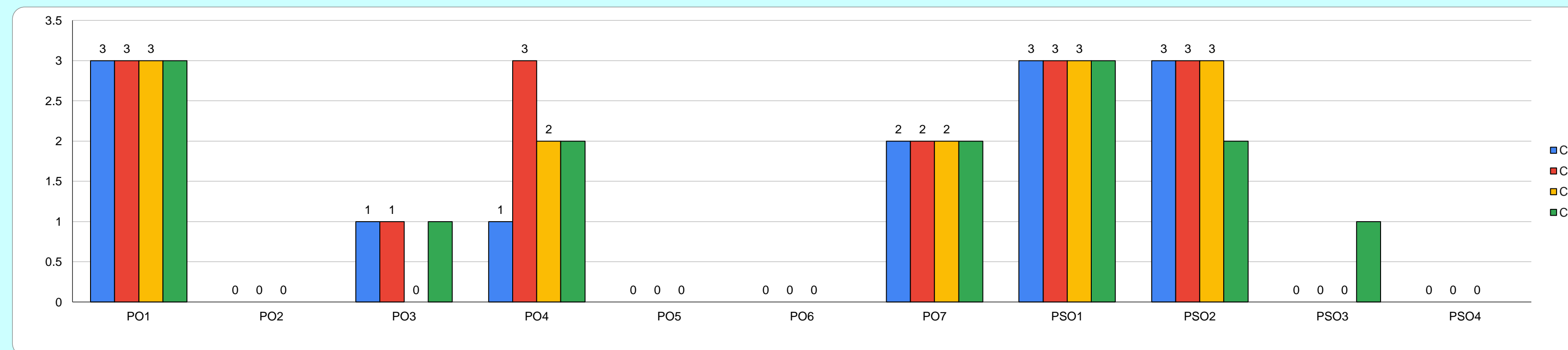
<b>Program Name:</b>	BCOM
<b>Subject Name:</b>	COST ACCOUNTING MAJOR III : TECHNIQUES OF COSTING
<b>Faculty In-Charge:</b>	Ms. Muktali Cuncolienar

**Number of Course outcomes:** 4

No coorelation = 0
Slight coorelation = 1
Moderate coorelation = 2
Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	Explain the concept of Marginal Costing, prepare marginal cost statement and solve various other ratios.
<b>CO2:</b>	Apply Marginal Costing in decision making
<b>CO3:</b>	Describe standard costing and variance analysis and solve problems on the same
<b>CO4:</b>	Appraise the Management Control System.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	0	1	1	0	0	2	3	3	0	0
<b>CO2</b>	3	0	1	3	0	0	2	3	3	0	0
<b>CO3</b>	3	0	0	2	0	0	2	3	3	0	0
<b>CO4</b>	3	0	1	2	0	0	2	3	2	1	0
	3.00	0	1.00	2.00	0	0	2.00	3.00	2.75	1.00	0



### DSE 3 Business Management - Major III - Advertising Management

<b>Year of Study:</b>	2021- 2022
<b>Course Code:</b>	UCOD111
<b>Class:</b>	TY BCOM

<b>Program Name:</b>	BCOM
<b>Subject Name:</b>	PRINCIPLES OF INSURANCE
<b>Faculty In-Charge:</b>	Lily Endro

**Number of Course outcomes:** 4

No coorelation = 0

Slight coorelation = 1

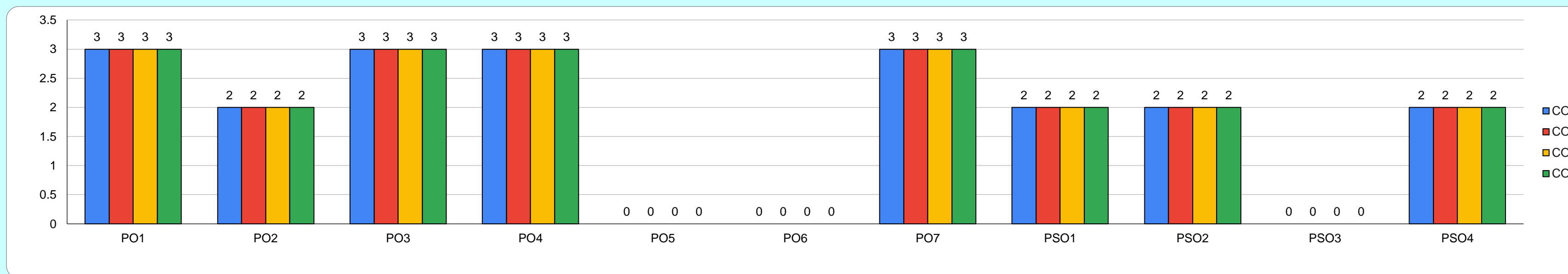
Moderate coorelation = 2

Maximum coorelation = 3

#### Course Outcome

<b>CO1:</b>	Analyze the fundamentals of advertising and different types of advertising and Identify and understand the various advertising media.
<b>CO2:</b>	Illustrate the principles of effective layout and copywriting and analyze the functions and types of layout.
<b>CO3:</b>	Explain client agency relationship and career options available in advertising field.
<b>CO4:</b>	Describe the importance of pre-testing and post-testing methods and measuring advertising effectiveness.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO2</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO3</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO4</b>	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



### DSE 4 Accounting - Major IV - Financial Reporting

<b>Year of Study:</b>	2021 - 2022
<b>Course Code:</b>	UCOD113
<b>Class:</b>	T.Y.B.Com

<b>Program Name:</b>	Commerce
<b>Subject Name:</b>	Financial Reporting
<b>Faculty In-Charge:</b>	Alroy A. S. Mascarenhas

**Number of Course outcomes:** 4

No coorelation = 0

Slight coorelation = 1

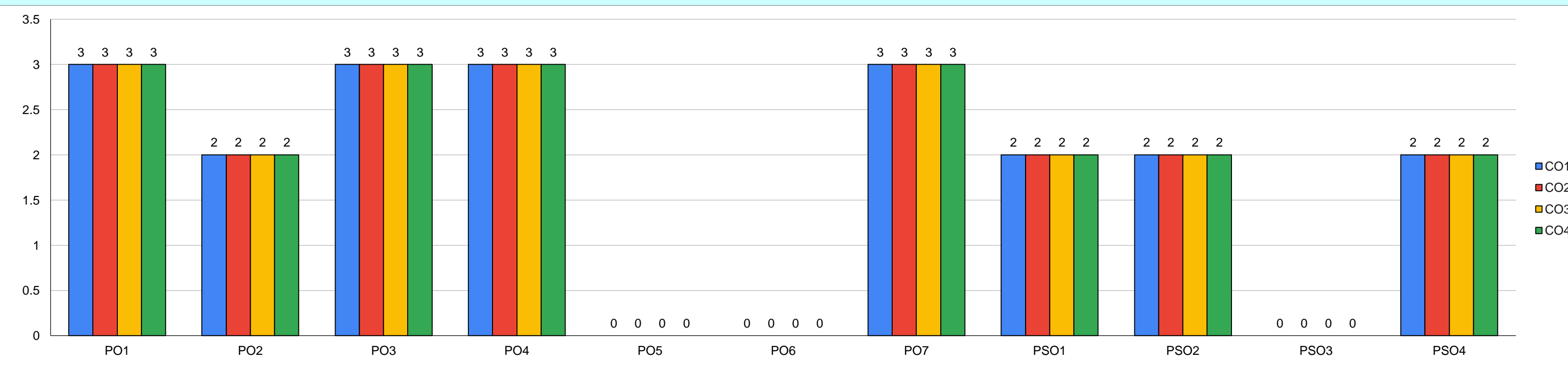
Moderate coorelation = 2

Maximum coorelation = 3

#### Course Outcome

<b>CO1:</b>	Describe the concept of Financial Reporting
<b>CO2:</b>	Illustrate the practical as well theoretical aspect of accounting standards.
<b>CO3:</b>	Solve practical problems on Value Added Statement, Human Resource Accounting and Segment Reporting.
<b>CO4:</b>	Explain International Financial Reporting Standards and IND-AS and differentiate between IFRS and IND-AS

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO2</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO3</b>	3	2	3	3	0	0	3	2	2	0	2
<b>CO4</b>	3	2	3	3	0	0	3	2	2	0	2
	3.00	2.00	3.00	3.00	0	0	3.00	2.00	2.00	0	2.00



**DSE 4 Cost Accounting - Major IV - Management Accounting**

<b>Year of Study:</b>	2021 -2022
<b>Course Code:</b>	<b>UCOD114</b>
<b>Class:</b>	<b>T. Y. B. Com</b>

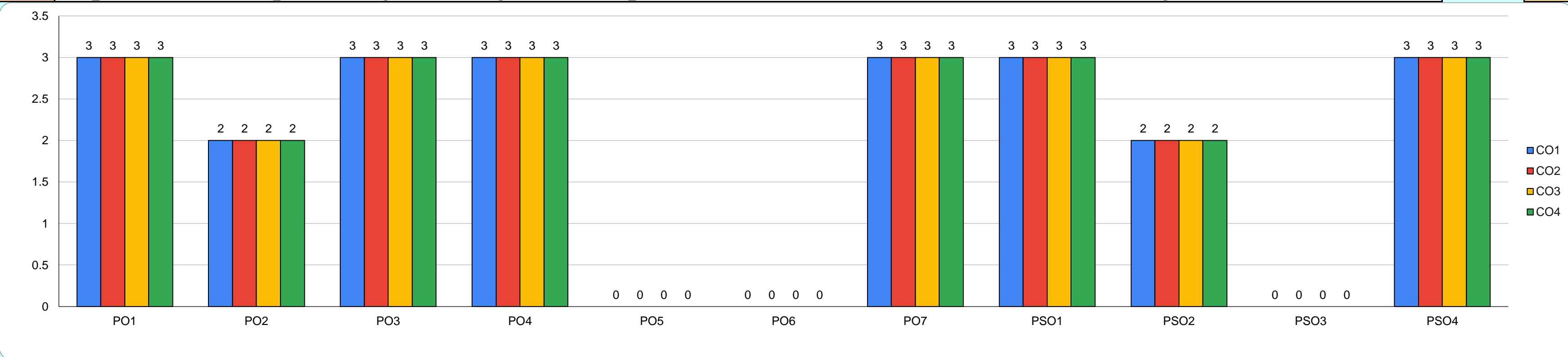
<b>Program Name:</b>	Commerce
<b>Subject Name:</b>	<b>Management Accounting</b>
<b>Faculty In-Charge:</b>	<b>Dr. Maria Fatima Desouza</b>

**Number of Course outcomes:** 4

No coorelation = 0  
 Slight coorelation = 1  
 Moderate coorelation = 2  
 Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	Explain the concept of management accounting and its application
<b>CO2:</b>	Illustrate the different types of budgets.
<b>CO3:</b>	Describe the importance of Capital Budgeting and evaluate capital proposals under different methods.
<b>CO4:</b>	Explain the concepts of target costing and its aspects and evaluate the need for ERP in an organization.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO2</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO3</b>	3	2	3	3	0	0	3	3	2	0	3
<b>CO4</b>	3	2	3	3	0	0	3	3	2	0	3
	3.00	2.00	3.00	3.00	0	0	3.00	3.00	2.00	0	3.00



**DSE 4 Business Management - Major IV- Services Marketing II**

<b>Year of Study:</b>	2021-2022
<b>Course Code:</b>	<b>UCOD115</b>
<b>Class:</b>	<b>TYBCOM</b>

<b>Program Name:</b>	BCOM
<b>Subject Name:</b>	<b>Service Marketing II</b>
<b>Faculty In-Charge:</b>	<b>0</b>

**Number of Course outcomes:** 4

No coorelation = 0  
 Slight coorelation = 1  
 Moderate coorelation = 2  
 Maximum coorelation = 3

Course Outcome	
<b>CO1:</b>	Explain the importance of the various services in tourism and hospitality sector.
<b>CO2:</b>	Describe the different types of services offered by Banking sector and its role in the economy.
<b>CO3:</b>	Appraise with the functioning of mutual funds and the benefits and risk associated with it.
<b>CO4:</b>	Illustrate the services provided by the insurance sector and the principles of insurance.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2	PSO3	PSO4
<b>CO1</b>	3	2	1	3	0	0	1	3	0	1	2
<b>CO2</b>	3	2	1	3	0	0	2	3	2	2	2
<b>CO3</b>	3	2	1	3	0	0	2	3	1	2	2
<b>CO4</b>	3	2	1	3	0	0	2	3	0	2	1
	3.00	2.00	1.00	3.00	0	0	1.75	3.00	1.50	1.75	1.75

